

**INVESTCORP BANK B.S.C.**

**CONSOLIDATED**

**FINANCIAL  
STATEMENTS**

**JUNE 30, 2016  
FISCAL YEAR 2016**

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## **INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF INVESTCORP BANK B.S.C.**

### **Report on the consolidated financial statements**

We have audited the accompanying consolidated financial statements of Investcorp Bank B.S.C. ("the Bank") and its subsidiaries (together "the Group"), which comprise the consolidated balance sheet as at 30 June 2016, and the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### *Board of Directors' responsibility for the consolidated financial statements*

The Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including an assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 30 June 2016, and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF  
INVESTCORP BANK B.S.C. (continued)**

**Report on other regulatory requirements**

As required by the Bahrain Commercial Companies Law and the Central Bank of Bahrain (CBB) Rule Book (Volume 1), we report that:

- a) the Bank has maintained proper accounting records and the consolidated financial statements are in agreement therewith; and
- b) the financial information contained in the report of the Board of Directors is consistent with the consolidated financial statements.

We are not aware of any violations of the Bahrain Commercial Companies Law, the Central Bank of Bahrain and Financial Institutions Law, the CBB Rule Book (Volume 1 and applicable provisions of Volume 6 and CBB directives), the CBB Capital Markets regulations and associated resolutions, rules and procedures of the Bahrain Bourse or the terms of the Bank's memorandum and articles of association during the year ended 30 June 2016 that might have had a material adverse effect on the business of the Bank or on its consolidated financial position. Satisfactory explanations and information have been provided to us by management in response to all our requests.



Partner's Registration No. 145  
10 August 2016  
Manama, Kingdom of Bahrain

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2016

### CONSOLIDATED STATEMENT OF INCOME

	2016	2015	Notes	Page
<b>\$000s</b>				
<b>FEE INCOME</b>				
AUM fees	97,370	111,504		
Deal fees	210,097	196,648		
<i>Fee income (a)</i>	<u>307,467</u>	<u>308,152</u>	3	13
<b>ASSET BASED INCOME</b>				
Corporate investment	100,773	49,839		
Alternative investment solutions	(27,664)	9,128		
Real estate investment	(1,513)	11,450		
Treasury and other asset based income	4,415	2,557		
<i>Asset based income (b)</i>	<u>76,011</u>	<u>72,974</u>	3	13
<b>Gross operating income (a) + (b)</b>	383,478	381,126	3	13
Provisions for impairment	(8,216)	(2,814)	12	27
Interest expense	(60,947)	(58,048)	3	13
Operating expenses	(224,262)	(203,553)	5	22
<b>NET INCOME</b>	<u>90,053</u>	<u>116,711</u>		
Basic earnings per ordinary share (\$)	<u>0.97</u>	<u>1.31</u>	21	34
Fully diluted earnings per ordinary share (\$)	<u>0.94</u>	<u>1.29</u>	21	34

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	2016	2015	Notes	Page
<b>\$000s</b>				
<b>NET INCOME (AS ABOVE)</b>	<u>90,053</u>	<u>116,711</u>		
Other comprehensive income that could be recycled to statement of income				
Fair value movements - available for sale investments	(101)	670	20	33
Fair value movements - cash flow hedges	8,415	(10,280)	20	33
<i>Other comprehensive income / (loss)</i>	<u>8,314</u>	<u>(9,610)</u>		
<b>TOTAL COMPREHENSIVE INCOME</b>	<u>98,367</u>	<u>107,101</u>		



**Nemir A. Kirdar**

**Chairman**



**Mohammed Bin Mahfoodh  
Bin Saad Al Ardhi**

**Executive Chairman**

The attached Notes 1 to 29 are an integral part of these consolidated financial statements.

## CONSOLIDATED BALANCE SHEET JUNE 30, 2016

<u>\$000s</u>	<u>June 30, 2016</u>	<u>June 30, 2015</u>	<u>Notes</u>	<u>Page</u>
<b>ASSETS</b>				
Cash and short-term funds	292,214	82,665		
Placements with financial institutions and other liquid assets	133,234	256,646		
Positive fair value of derivatives	90,210	74,226	22	35
Receivables and prepayments	320,612	274,905	6	22
Advances	105,243	111,521	7	23
Underwritten investments	493,484	87,505	8	24
<u>Co-investments</u>				
Corporate investment	602,640	667,239	9	25
Alternative investment solutions	315,827	421,056	10	26
Real estate investment	104,412	142,897	11	27
Total co-investments	1,022,879	1,231,192		
Premises, equipment and other assets	39,277	42,758		
<b>TOTAL ASSETS</b>	<b>2,497,153</b>	<b>2,161,418</b>		
<b>LIABILITIES AND EQUITY</b>				
<b>LIABILITIES</b>				
Call accounts	129,987	101,027	13	28
Term and institutional accounts	124,113	37,679	14	28
Payables and accrued expenses	201,390	240,363	15	29
Negative fair value of derivatives	49,480	36,743	22	35
Medium-term debt	403,081	417,081	16	30
Long-term debt	478,981	346,235	17	31
Deferred fees	92,878	100,290	18	31
<b>TOTAL LIABILITIES</b>	<b>1,479,910</b>	<b>1,279,418</b>		
<b>EQUITY</b>				
Preference share capital	223,239	225,000	19	32
Ordinary shares at par value	200,000	200,000	19	32
Reserves	282,250	259,166		
Treasury shares	(45,449)	(103,566)		
Retained earnings	313,482	268,086		
<i>Ordinary shareholders' equity excluding proposed appropriations and unrealized fair value changes and revaluation reserve recognized directly in equity</i>	750,283	623,686		
Proposed appropriations	44,611	42,288	21	34
Unrealized fair value changes and revaluation reserve recognized directly in equity	(890)	(8,974)	20	33
<b>TOTAL EQUITY</b>	<b>1,017,243</b>	<b>882,000</b>		
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>2,497,153</b>	<b>2,161,418</b>		



**Nemir A. Kirdar**

**Chairman**



**Mohammed Bin Mahfoodh  
Bin Saad Al Ardhi**

**Executive Chairman**

The attached Notes 1 to 29 are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2016

<b>\$000s</b>	Reserves					Unrealized fair value changes and revaluation reserve recognised directly in equity							Total equity	
	Preference share capital	Ordinary share capital	Share premium	Statutory reserve	Total	Treasury shares	Retained earnings	Proposed appropriations	Available for sale investments	Cash flow hedges	Revaluation reserve on premises and equipment			Total
											Total	Total		
Balance at July 1, 2014	391,222	200,000	121,907	100,000	221,907	(158,212)	199,288	63,289	1,485	(5,983)	5,364	866	918,360	
Total comprehensive income	-	-	-	-	-	-	116,711	-	670	(10,280)	-	(9,610)	107,101	
Preference shares redeemed during the year	(166,222)	-	-	-	-	-	(6,087)	-	-	-	-	-	(172,309)	
Depreciation on revaluation reserve transferred to retained earnings	-	-	-	-	-	-	230	-	-	-	(230)	(230)	-	
Treasury shares sold / vested during the year - net of purchases	-	-	-	-	-	91,905	-	-	-	-	-	-	91,905	
Gain on sale of treasury shares - net of loss on vesting	-	-	37,259	-	37,259	(37,259)	-	-	-	-	-	-	-	
Dividends on forfeited shares	-	-	-	-	-	-	232	-	-	-	-	-	232	
Approved appropriations for fiscal 2014 paid:	-	-	-	-	-	-	-	(9,413)	-	-	-	-	(9,413)	
Ordinary share dividend	-	-	-	-	-	-	-	(49,376)	-	-	-	-	(49,376)	
Preference share dividend	-	-	-	-	-	-	-	(4,500)	-	-	-	-	(4,500)	
Charitable contribution by shareholders	-	-	-	-	-	-	-	-	-	-	-	-	-	
Proposed appropriations for fiscal 2015:	-	-	-	-	-	-	-	10,394	-	-	-	-	-	
Ordinary share dividend	-	-	-	-	-	-	(10,394)	10,394	-	-	-	-	-	
Preference share dividend	-	-	-	-	-	-	(29,394)	29,394	-	-	-	-	-	
Charitable contributions by shareholders	-	-	-	-	-	-	(2,500)	2,500	-	-	-	-	-	
<b>Balance at June 30, 2015</b>	<b>225,000</b>	<b>200,000</b>	<b>159,166</b>	<b>100,000</b>	<b>259,166</b>	<b>(103,566)</b>	<b>268,086</b>	<b>42,288</b>	<b>2,155</b>	<b>(16,263)</b>	<b>5,134</b>	<b>(8,974)</b>	<b>882,000</b>	
Total comprehensive income	-	-	-	-	-	-	90,053	-	(101)	8,415	-	8,314	98,367	
Preference shares redeemed during the year	(1,761)	-	-	-	-	-	(276)	-	-	-	-	-	(2,037)	
Depreciation on revaluation reserve transferred to retained earnings	-	-	-	-	-	-	230	-	-	-	(230)	(230)	-	
Treasury shares sold / vested during the year - net of purchases	-	-	-	-	-	81,201	-	-	-	-	-	-	81,201	
Gain on sale of treasury shares - net of loss on vesting	-	-	23,084	-	23,084	(23,084)	-	-	-	-	-	-	-	
Approved appropriations for fiscal 2015 paid:	-	-	-	-	-	-	-	(10,394)	-	-	-	-	(10,394)	
Ordinary share dividend	-	-	-	-	-	-	-	(29,394)	-	-	-	-	(29,394)	
Preference share dividend	-	-	-	-	-	-	-	(2,500)	-	-	-	-	(2,500)	
Charitable contribution by shareholders	-	-	-	-	-	-	-	-	-	-	-	-	-	
Proposed appropriations for fiscal 2016:	-	-	-	-	-	-	-	17,740	-	-	-	-	-	
Ordinary share dividend	-	-	-	-	-	-	(17,740)	17,740	-	-	-	-	-	
Preference share dividend	-	-	-	-	-	-	(23,901)	23,901	-	-	-	-	-	
Charitable contributions by shareholders	-	-	-	-	-	-	(2,970)	2,970	-	-	-	-	-	
<b>Balance at June 30, 2016</b>	<b>223,239</b>	<b>200,000</b>	<b>182,250</b>	<b>100,000</b>	<b>282,250</b>	<b>(45,449)</b>	<b>313,482</b>	<b>44,611</b>	<b>2,054</b>	<b>(7,848)</b>	<b>4,904</b>	<b>(890)</b>	<b>1,017,243</b>	

The attached Notes 1 to 29 are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

<u>\$000s</u>	<u>2016</u>	<u>2015</u>	<u>Notes</u>	<u>Page</u>
<b>OPERATING ACTIVITIES</b>				
Net income	90,053	116,711		
Adjustments for non-cash items in net income				
Depreciation	4,927	6,854	5	22
Provisions for impairment	8,216	2,814	12	27
Amortization of transaction costs of borrowings	5,914	6,183		
Employee deferred awards	22,183	9,176	27	58
Net income adjusted for non-cash items	131,293	141,738		
<b>Changes in:</b>				
Operating capital				
Placements with financial institutions and other liquid assets (non-cash equivalent)	(24,474)	-		
Receivables and prepayments	(59,097)	22,497	6	22
Advances	3,682	14,940	7	23
Underwritten investments	(405,979)	24,867	8	24
Call accounts	28,960	5,196	13	28
Payables and accrued expenses	(37,780)	(27,620)	15	29
Deferred fees	(7,412)	17,556	18	31
Co-investments				
Corporate investment	64,498	244,238	9	25
Alternative investment solutions	105,229	35,564	10	26
Real estate investment	38,485	(12,880)	11	27
Fair value of derivatives	132,021	(71,407)		
Other assets	(84)	222		
<b>NET CASH (USED IN) / FROM OPERATING ACTIVITIES</b>	<b>(30,658)</b>	<b>394,911</b>		
<b>FINANCING ACTIVITIES</b>				
Term and institutional accounts	86,434	(98,004)	14	28
Medium-term debt repaid - net of transaction costs	(14,021)	(40,312)	16	30
Treasury shares sold (purchased) - net	65,595	(8,807)		
Preference shares purchased	(2,037)	(68,151)	19	32
Dividends paid	(39,788)	(58,789)		
Charitable contributions paid	(2,500)	(4,500)		
<b>NET CASH FROM / (USED IN) FINANCING ACTIVITIES</b>	<b>93,683</b>	<b>(278,563)</b>		
<b>INVESTING ACTIVITY</b>				
Investment in premises and equipment	(1,362)	(4,243)		
<b>NET CASH USED IN INVESTING ACTIVITY</b>	<b>(1,362)</b>	<b>(4,243)</b>		
Net increase in cash and cash equivalents	61,663	112,105		
Cash and cash equivalents at beginning of the year	339,311	227,206		
Cash and cash equivalents at end of the year	400,974	339,311		
<b>Cash and cash equivalents comprise of:</b>				
Cash and short-term funds	292,214	82,665		
Placements with financial institutions and other liquid assets	108,760	256,646		
	400,974	339,311		
In addition to the above, the Group has undrawn and available balance of \$428.3 million (June 30, 2015: \$524.8 million) from its revolving medium-term facilities.				

<u>Additional cash flow information</u>	<u>2016</u>	<u>2015</u>
<b>\$000s</b>		
Interest paid	(61,882)	(58,259)
Interest received	12,439	10,347

The attached Notes 1 to 29 are an integral part of these consolidated financial statements.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 1. ORGANIZATION

#### (i) Incorporation

Investcorp Bank B.S.C. (the “Bank”) operates under a Wholesale Banking License issued by the Central Bank of Bahrain (“CBB”).

The Bank is a holding company owning various subsidiaries (together the “Group” or “Investcorp”). The activities of the Bank are substantially transacted through its subsidiaries.

The Bank is incorporated in the Kingdom of Bahrain as a Bahraini Shareholding Company with limited liability. The Bank is listed on the Bahrain Bourse. The ultimate parent of the Group is SIPCO Holdings Limited (“SHL”) incorporated in the Cayman Islands.

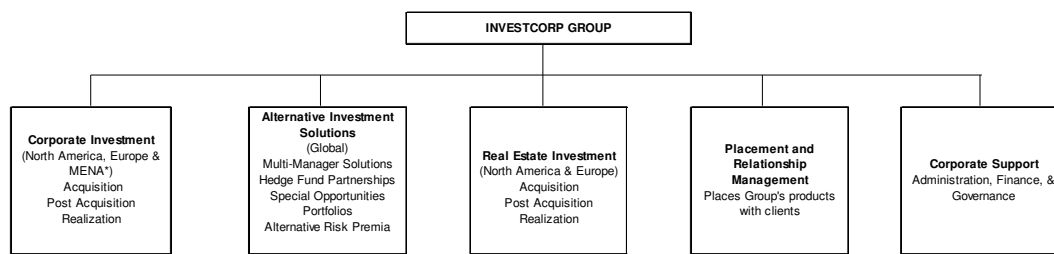
The registered office of the Bank is at Investcorp House, Building 499, Road 1706, Diplomatic Area 317, Manama, Kingdom of Bahrain. The Bank is registered under commercial registration number 12411-1 issued by the Ministry of Industry and Commerce, Kingdom of Bahrain.

The consolidated financial statements for the year ended June 30, 2016 were authorized for issue in accordance with a resolution of the Board of Directors effective on August 10, 2016.

#### (ii) Activities

The Group performs two principal roles (a) to act as an intermediary by bringing global investment opportunities to its clients, and (b) to act as a principal investor by co-investing with its clients in each of its investment products.

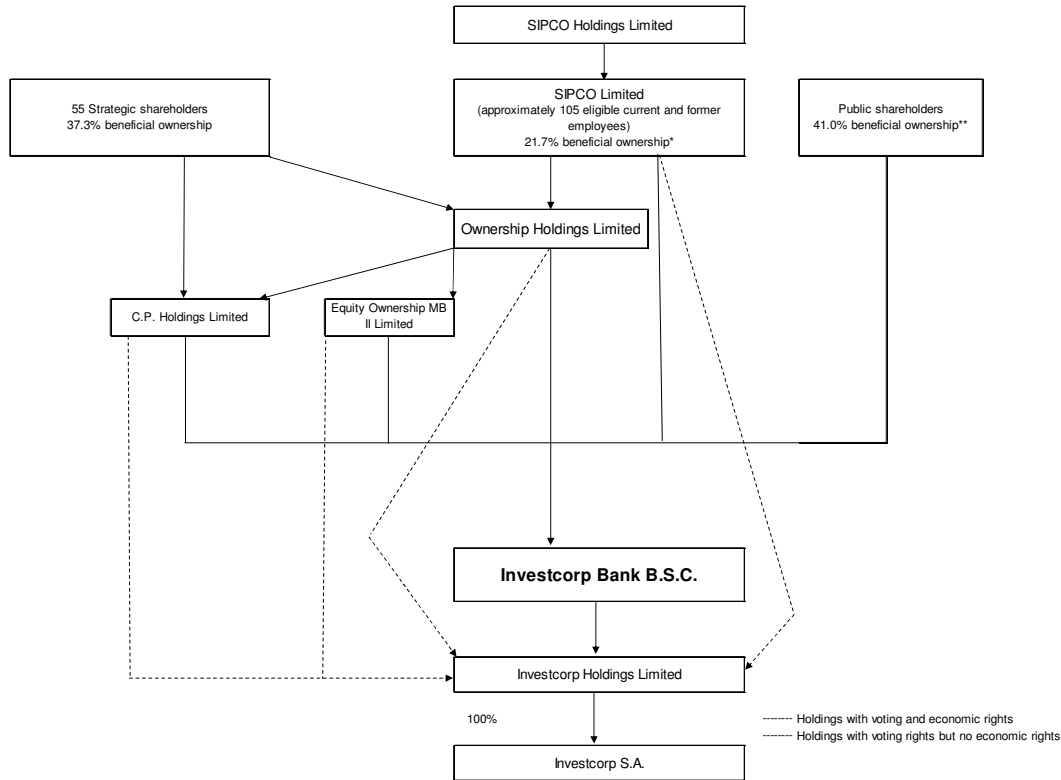
In performing its principal roles, the Group provides products in three broad investment asset classes. The investment asset classes in which the Group specializes are corporate investment, alternative investment solutions (formerly known as hedge funds) and real estate investment. Each of the asset classes is comprised of its own dedicated team of investment professionals and is supported by a common placement and relationship management team and corporate support units.



\*Includes Turkey

## 1. ORGANIZATION (CONTINUED)

### (iii) Ownership



\* Includes 6.8% in shares that are held for future grant to management and 0.8% shares granted but not acquired under the various Employee Share Ownership Plans. The Bank has approval from the Central Bank of Bahrain ("CBB") to hold up to 40% of its shares for various Employee Share Ownership Plans. On the balance sheet these shares are accounted for as the equivalent of treasury shares.

\*\* Includes 0.7% beneficial ownership held in the form of unlisted Global Depositary Receipts.

The Bank is controlled by Ownership Holdings Limited ("OHL"), through its shareholding directly, and its shareholding indirectly through C.P. Holdings Limited ("CPHL"), of the issued ordinary shares of the Bank. OHL is, in turn, controlled by SIPCO Limited ("SIPCO"), a subsidiary of SHL. SIPCO is the entity through which employees own beneficial interests in the Bank's ordinary shares. As a result of the Bank's ownership structure, the directors of SIPCO, comprised of certain of the Bank's directors and senior executive officers, have the ability to control the voting of 59% of the Bank's ordinary shares.

SHL, SIPCO, OHL and CPHL are companies incorporated in the Cayman Islands.

## 1. ORGANIZATION (CONTINUED)

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### (iv) Subsidiary companies

The consolidated financial statements incorporate the financial statements of the Bank and its subsidiaries.

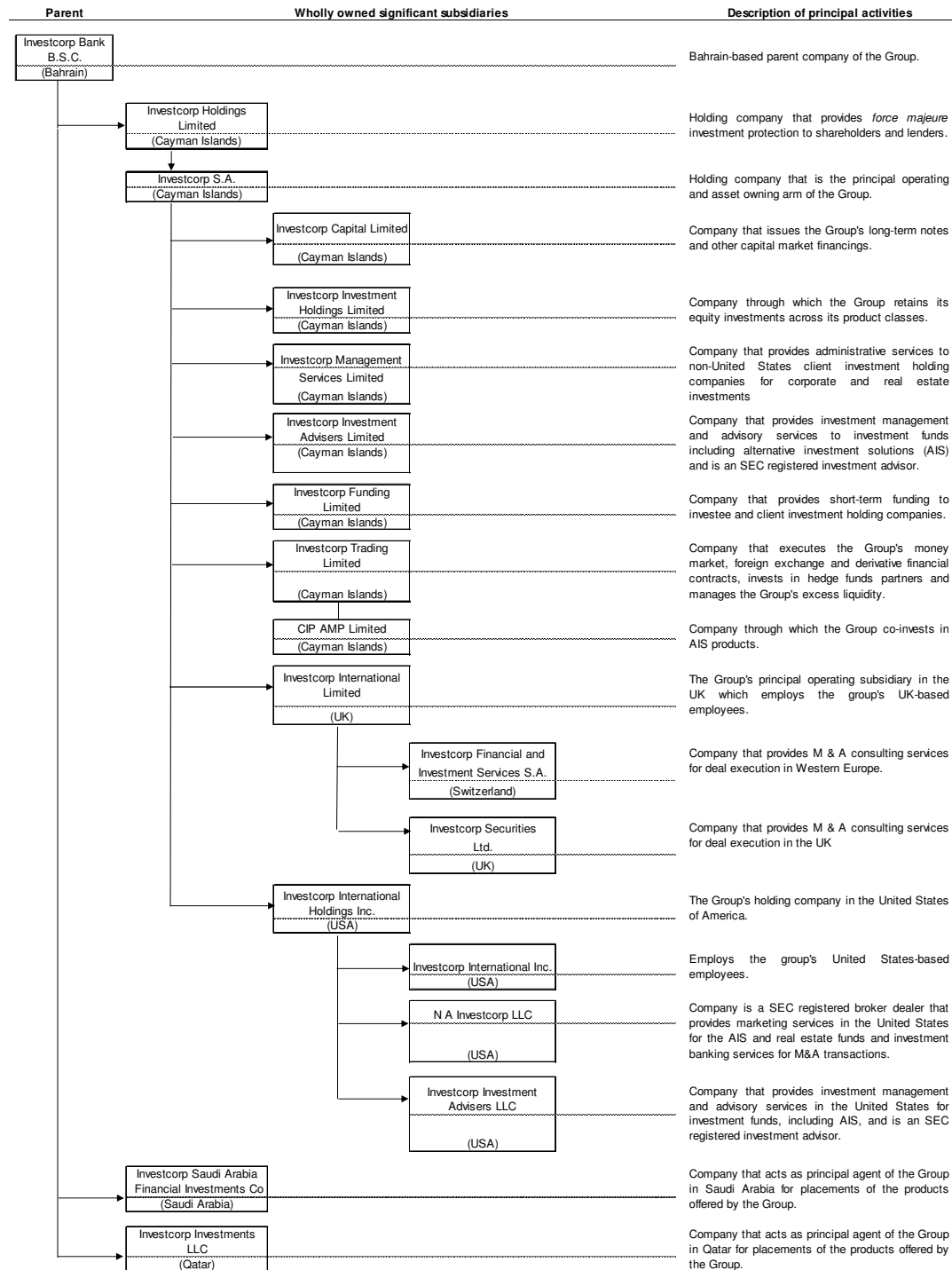
The Bank has a 100% economic interest in Investcorp Holdings Limited ("IHL"), incorporated in the Cayman Islands, through its ownership of Series A and Series B preference shares issued by IHL. These preference shares have the right to 100% of all dividends declared by IHL and 100% of IHL's net assets in the event of liquidation subject to the payment of a nominal amount in respect of IHL's ordinary shares. CPHL, OHL and SIPCO Limited own ordinary shares of IHL and this ownership is adjusted periodically to result in their owning ordinary shares in IHL in the same proportion as their shareholding of the Bank's ordinary shares. The ordinary shares and Series A preference shares of IHL carry voting rights.

IHL in turn has a 100% economic and voting interest in Investcorp S.A. ("ISA"), a Cayman Islands holding company. ISA is the principal asset-holding operating entity within the Group and, consistent with covenants contained in the Group's medium and long-term debt agreements, the Group holds at least 95% of its assets through ISA or subsidiaries that are owned directly or indirectly by ISA.

## 1. ORGANIZATION (CONTINUED)

### (iv) Subsidiary companies (continued)

The Group structure along with its significant subsidiaries is illustrated below:



## 2. ASSETS UNDER MANAGEMENT

The Group's clients participate in products offered under its three alternative investment asset classes. Total assets under management ("AUM") in each product category at the consolidated balance sheet date are as follows:

<i>\$millions</i>	June 30, 2016				June 30, 2015			
	Clients	Investcorp	Affiliates and co- investors	Total	Clients	Investcorp	Affiliates and co- investors	Total
<b>Corporate investment</b>								
<i>Closed-end invested funds</i>								
CI - NA & Europe	237	81	19	337	514	168	39	721
CI - MENA	584	67	7	658	584	61	7	652
Sub total	821	148	26	995	1,098	229	46	1,373
<i>Deal-by-deal</i>	2,671	406	315	3,392	2,576	389	350	3,315
<i>Deal-by-deal underwriting</i>	-	167	27	194	-	35	-	35
<i>Strategic and other investments</i>	-	48	-	48	-	49	-	49
<b>Total corporate investment</b>	<b>3,492</b>	<b>769</b>	<b>368</b>	<b>4,629</b>	<b>3,674</b>	<b>702</b>	<b>396</b>	<b>4,772</b>
<b>Alternative investment solutions*</b>								
<i>Multi-manager solutions</i>	1,739	129	1	1,869	1,389	271	1	1,661
<i>Hedge funds partnerships</i>	1,450	111	-	1,561	2,094	97	-	2,191
<i>Special opportunities portfolios</i>	296	15	-	311	109	13	2	124
<i>Alternative risk premia</i>	200	60	-	260	-	40	-	40
<i>Special opportunities portfolios underwriting</i>	-	30	-	30	-	-	-	-
<b>Total Alternative investment solutions</b>	<b>3,685</b>	<b>345</b>	<b>1</b>	<b>4,031</b>	<b>3,592</b>	<b>421</b>	<b>3</b>	<b>4,016</b>
<b>Real estate investment</b>								
<i>Closed-end committed funds</i>	-	-	-	-	75	25	-	100
<i>Closed-end invested funds</i>	33	11	-	44	22	18	-	40
<i>Deal-by-deal</i>	1,373	87	16	1,476	1,190	107	16	1,313
<i>Deal-by-deal underwriting</i>	-	297	-	297	-	53	-	53
<i>Strategic and other investments</i>	-	7	-	7	-	7	-	7
<b>Total real estate investment</b>	<b>1,406</b>	<b>402</b>	<b>16</b>	<b>1,824</b>	<b>1,287</b>	<b>210</b>	<b>16</b>	<b>1,513</b>
<b>Client call accounts held in trust</b>	<b>298</b>	<b>-</b>	<b>-</b>	<b>298</b>	<b>324</b>	<b>-</b>	<b>-</b>	<b>324</b>
<b>Total</b>	<b>8,881</b>	<b>1,516</b>	<b>385</b>	<b>10,782</b>	<b>8,877</b>	<b>1,333</b>	<b>415</b>	<b>10,625</b>
<b>Summary by products:</b>								
<i>Closed-end committed funds</i>	-	-	-	-	75	25	-	100
<i>Closed-end invested funds</i>	854	159	26	1,039	1,120	247	46	1,413
<i>Alternative investment solutions</i>	3,685	315	1	4,001	3,592	421	3	4,016
<i>Deal-by-deal</i>	4,044	493	331	4,868	3,766	496	366	4,628
<i>Underwriting</i>	-	494	27	521	-	88	-	88
<i>Client monies held in trust</i>	298	-	-	298	324	-	-	324
<i>Strategic and other investments</i>	-	55	-	55	-	56	-	56
<b>Total</b>	<b>8,881</b>	<b>1,516</b>	<b>385</b>	<b>10,782</b>	<b>8,877</b>	<b>1,333</b>	<b>415</b>	<b>10,625</b>
<b>Summary by asset classes:</b>								
<i>Corporate investment</i>	3,492	721	368	4,581	3,674	653	396	4,723
<i>Alternative investment solutions</i>	3,685	345	1	4,031	3,592	421	3	4,016
<i>Real estate investment</i>	1,406	395	16	1,817	1,287	203	16	1,506
<i>Client call accounts held in trust</i>	298	-	-	298	324	-	-	324
<i>Strategic and other investments</i>	-	55	-	55	-	56	-	56
<b>Total</b>	<b>8,881</b>	<b>1,516</b>	<b>385</b>	<b>10,782</b>	<b>8,877</b>	<b>1,333</b>	<b>415</b>	<b>10,625</b>

\* Stated at gross value of the underlying exposure. Also, includes \$2.5 billion (June 30, 2015: \$2.4 billion) of hedge fund partnerships (including exposure through multi-manager solutions) managed by third party managers and assets subject to a non-discretionary advisory mandate where Investcorp receives fees calculated on the basis of AUM.

In the above table all alternative investment solutions exposures and Investcorp balance sheet co-investment amounts for corporate investment and real estate investment are stated at current fair values while the other categories are stated at their carrying cost.

## 2. ASSETS UNDER MANAGEMENT (CONTINUED)

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Certain of the Group's clients entered into a trust arrangement whereby their balances maintained with the Bank were transferred into individual trust fund accounts held by a common trustee. These trust funds are invested in highly liquid assets, which have a credit rating no lower than that of Investcorp, or placed with Investcorp. Client assets held in trust earn the return generated from the investment of such assets, with a guaranteed minimum return equivalent to inter-bank based market rates.

All of these clients' assets, including affiliates and co-investors, are managed in a fiduciary capacity and the Group has no entitlement to these assets. Clients bear all of the risks and earn a majority of the rewards on their investments, subject to normal management and performance fee arrangements. Accordingly, these assets are not included in the Group's consolidated balance sheet.

## 3. SEGMENT REPORTING

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### A. REPORTING SEGMENTS

The business segments reported are based on the two primary reporting segments into which the Group classifies its activities.

*i) Fee Business*

The Group acts as an intermediary by acquiring, managing and realizing investments in investment assets for institutional and high net worth clients. The Group operates through centers in the Arabian Gulf, the US and Europe. The Group's clients are primarily based in the Arabian Gulf states. International clients primarily include institutional investors in the United States and Europe. Fee income is earned throughout the life cycle of investments by providing these intermediary services to clients.

*ii) Co-investment Business*

The Group co-invests along with its clients in all of the investment asset products it offers to clients. Income from these co-investments in corporate investment deals, alternative investment solutions and real estate investment deals are classified as asset based income.

## 3. SEGMENT REPORTING (CONTINUED)

### B. ASSET CLASSES AND PRODUCTS

The Group classifies its two primary reporting segments further on the basis of asset classes and products:

Asset Classes	Products
1) Corporate investment	<ul style="list-style-type: none"> <li>- Deal by deal offerings</li> <li>- Closed-end fund(s)</li> </ul>
2) Alternative investment solutions (formerly known as Hedge Funds)	<ul style="list-style-type: none"> <li>- Multi-manager solutions (formerly known as Customized fund of hedge funds)</li> <li>- Hedge fund partnerships (formerly known as Single managers)</li> <li>- Alternative risk premia (formerly known as Alternative beta funds)</li> <li>- Special opportunities portfolios</li> </ul>
3) Real estate investment	<ul style="list-style-type: none"> <li>- Deal by deal offerings</li> <li>- Closed-end fund(s)</li> </ul>

The asset classes, together with their related product offerings, are described in further detail below:

*i) **Corporate Investment “CI”***

The CI teams are based in London, New York and the Kingdom of Bahrain. The CI teams based in London and New York arrange corporate investments in mid-size companies, in North America and Western Europe, with a strong track record and potential for growth. The CI team based in the Kingdom of Bahrain primarily looks at growth capital investments in the wider MENA region, including Turkey. These CI investments are placed primarily on a deal-by-deal basis with the Group’s investor base in the Arabian Gulf states, and are also offered through conventional fund structures participation which is extended to institutional investors. The Group retains a small portion as a co-investment on its consolidated balance sheet. These investments are held until realization.

*ii) **Alternative Investment Solutions “AIS” (Formerly known as Hedge Funds)***

During the year the Group renamed the Hedge Funds line of business to Alternative Investment Solutions.

The AIS team, primarily operating from New York, manages Investcorp's AIS business which includes proprietary co-investments as well as client assets under management. The AIS business comprises multi-manager solutions, special opportunities portfolios, alternative risk premia funds and hedge fund partnerships products. The business aims to achieve attractive returns on a risk-adjusted basis over a medium-term period with low correlation to traditional and other asset classes, through a diversified portfolio of investments.

### 3. SEGMENT REPORTING (CONTINUED)

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#### iii) **Real Estate Investment “RE”**

The RE teams, based in New York and London, arrange investments in North American and European properties with strong cash flows and/or potential for attractive capital gains over a three to five year holding period. Several properties are assembled into diversified portfolios that are then placed with the Group’s investor base in the Arabian Gulf states, with the Group retaining a small portion as a co-investment on its own consolidated balance sheet. Further, the Group also provides its investor base with mezzanine investment opportunities through fund structures, with the Group retaining a small portion as a co-investment on its own consolidated balance sheet. The real estate investments are held until realization.

### C. REVENUE GENERATION

#### i) **Fee income**

There are several components of fees that are earned from providing intermediary services to clients and investee companies.

##### **AUM fees**

AUM fees consist of

- management, administrative and recurring consulting fees earned on CI and RE investments from client’s investment holding companies, investee companies and closed-end funds; and
- management, performance and other fees earned on AIS assets under management

##### **Deal fees**

Deal fees are comprised of activity fees and performance fees on CI and RE investments.

Activity fees comprise fees earned by the Group from investee companies in connection with new CI or RE acquisitions. This includes part of the placement fees earned by the Group from clients at the time of placing a new investment with them (usually as a percentage of the total subscription from a client), and ancillary fees that are earned from investee companies for providing consulting services.

Performance fees on CI and RE deals are calculated as a portion of the gain earned by clients on investments that exceed a specified hurdle performance/rate.

#### ii) **Asset based income**

This includes realized as well as unrealized gains and losses on co-investments in CI, RE and AIS which are measured at Fair Value Through Profit or Loss (“FVPTL”), cash or pay-in-kind interest from various CI and RE debt investments and rental income distributions from real estate co-investments.

All other income that is common to the Group (such as income arising from the deployment of the Group’s excess liquidity, income generated on the Group’s strategic investments and interest earned on other advances) is treated as treasury and other asset based income.



### 3. SEGMENT REPORTING (CONTINUED)

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#### D. SEGREGATION OF ASSETS

Assets directly attributable to the Co-investment Business are primarily in the form of co-investments by the Group in each asset class, and any associated working capital items. All other assets, including cash and receivables relating to realization or redemption from a co-investment, are recorded under the Fee Business.

#### E. ALLOCATION OF EQUITY, LIABILITIES AND INTEREST EXPENSE

Total equity allocated to the Fee Business is determined by the amount of economic capital needed to support ongoing underwriting activity and associated working capital requirements. The remaining amount of total equity is allocated to the Co-investment Business. Revaluation reserves and other components of equity are allocated to the relevant reporting segment on the basis of the asset or liability to which they relate.

Having determined the assets directly attributable to each reporting segment, and the economic capital requirements, the Group allocates liabilities (debt funding) to each reporting segment based on the relative maturity profile of the segment's assets. Long term debt and a proportion of drawn medium term debt, including loans secured by co-investments in AIS, are allocated to the Co-investment Business to the extent possible with the residual being allocated to Fee Business. Call accounts, term and institutional accounts, the residual amount of medium term debt, other associated working capital and the fair value of derivatives are allocated to the Fee Business.

The allocation of liabilities determined above, in turn, drives the allocation of interest expense for each reporting segment.

#### F. ALLOCATION OF OPERATING EXPENSES

A portion of the operating expenses for the Co-investment Business are allocated using a fixed rate charge on the aggregate balance sheet co-investments, excluding underwriting, at the beginning and middle of the year. There is an additional potential expense for the co-investment business in the form of incentive payments if the ex-post net asset based income from the Co-investment Business exceeds a certain hurdle. All residual operating expenses are allocated to the Fee Business.

## 3. SEGMENT REPORTING (CONTINUED)

### G. STATEMENT OF INCOME AND BALANCE SHEET BY REPORTING SEGMENT

The consolidated statements of income by reporting segments are as follows:

<i>\$000s</i>	<b>2016</b>	<b>2015</b>
<b>FEE BUSINESS</b>		
AUM fees		
<i>Corporate investment</i>	75,453	77,611
<i>Alternative investment solutions</i>	9,564	21,436
<i>Real estate investment</i>	12,353	12,457
Total AUM fees	97,370	111,504
Deal fees		
<i>Corporate investment</i>	148,271	164,554
<i>Alternative investment solutions</i>	3,265	-
<i>Real estate investment</i>	58,561	32,094
Total deal fees	210,097	196,648
Treasury and other asset based income	4,415	2,557
<b>Gross income attributable to fee business (a)</b>	311,882	310,709
Provisions for impairment	(8,216)	(2,814)
Interest expense (b)	(31,005)	(29,958)
Operating expenses attributable to fee business (c)	(208,118)	(191,814)
<b>NET INCOME FEE BUSINESS (d)</b>	64,543	86,123
<b>CO-INVESTMENT BUSINESS</b>		
<b>Asset based income</b>		
<i>Corporate investment</i>	100,773	49,839
<i>Alternative investment solutions</i>	(27,664)	9,128
<i>Real estate investment</i>	(1,513)	11,450
<b>Gross income attributable to co-investment business (e)</b>	71,596	70,417
Interest expense (f)	(29,942)	(28,090)
Operating expenses attributable to co-investment business (g)	(16,144)	(11,739)
<b>NET INCOME CO-INVESTMENT BUSINESS (h)</b>	25,510	30,588
<b>NET INCOME (d) + (h)</b>	90,053	116,711
<b>Gross operating income (a) + (e)</b>	383,478	381,126
<b>Gross operating expenses (c) + (g)</b>	(224,262)	(203,553)
<b>Interest expense (b) + (f)</b>	(60,947)	(58,048)

**3. SEGMENT REPORTING (CONTINUED)**

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**G. STATEMENT OF INCOME AND BALANCE SHEET BY REPORTING SEGMENT (CONTINUED)**

Revenue reported above represents revenue generated from external customers. There were no inter-segment revenues in the year (2015: nil).

\$169.5 million (2015: \$158.9 million) of deal fees relates to activity fees and \$40.6 million (2015: \$37.7 million) represents performance fees.

Treasury and other asset based income includes \$3.5 million (2015: \$4.6 million) of interest income. CI and RE asset based income includes \$3.8 million (2015: \$3.5 million) and \$0.4 million (2015: \$2.3 million) of interest income respectively.

None of the Group's customers have generated ten percent or more of the Group's total revenues reported above.

All significant activities of the Group are performed on an integrated, worldwide basis. The Group's clients and trading partners also operate in the international market place, and neither their domicile nor the geographical location of a transaction is necessarily related to the country in which the asset or liability underlying the transaction is located. Consequently, any geographical segmentation of revenues would be potentially misleading. As such, segmentation of revenues and cashflows by region has not been presented. Notes 9 and 25 (iii) present the geographical split of assets and off-balance sheet items.

The cashflows generated from the business segments have been presented under the operating activities in the cashflow statement, as these arose in the normal course of the business.

## 3. SEGMENT REPORTING (CONTINUED)

### G. STATEMENT OF INCOME AND BALANCE SHEET BY REPORTING SEGMENT (CONTINUED)

Consolidated balance sheets by reporting segment are as follows:

<b>June 30, 2016</b>	<b>Co-investment</b>		
<b>\$000s</b>	<b>Business</b>	<b>Fee Business</b>	<b>Total</b>
<b>Assets</b>			
Cash and short-term funds	-	292,214	292,214
Placements with financial institutions and other liquid assets	-	133,234	133,234
Positive fair value of derivatives	-	90,210	90,210
Receivables and prepayments	85,098	235,514	320,612
Advances	-	105,243	105,243
Underwritten investments	-	493,484	493,484
<b>Co-investments</b>			
<i>Corporate investment</i>	602,640	-	602,640
<i>Alternative investment solutions</i>	315,827	-	315,827
<i>Real estate investment</i>	104,412	-	104,412
Premises, equipment and other assets	-	39,277	39,277
<b>Total assets</b>	<b>1,107,977</b>	<b>1,389,176</b>	<b>2,497,153</b>
<b>Liabilities and Equity</b>			
<b>Liabilities</b>			
Call accounts	-	129,987	129,987
Term and institutional accounts	-	124,113	124,113
Payables and accrued expenses	12,717	188,673	201,390
Negative fair value of derivatives	-	49,480	49,480
Medium-term debt	41,694	361,387	403,081
Long-term debt	303,093	175,888	478,981
Deferred fees	-	92,878	92,878
<b>Total liabilities</b>	<b>357,504</b>	<b>1,122,406</b>	<b>1,479,910</b>
<b>Total equity</b>	<b>750,473</b>	<b>266,770</b>	<b>1,017,243</b>
<b>Total liabilities and equity</b>	<b>1,107,977</b>	<b>1,389,176</b>	<b>2,497,153</b>

## 3. SEGMENT REPORTING (CONTINUED)

### G. STATEMENT OF INCOME AND BALANCE SHEET BY REPORTING SEGMENT (CONTINUED)

<i>June 30, 2015</i> <i>\$000s</i>	<i>Co-investment Business</i>	<i>Fee Business</i>	<i>Total</i>
<b>Assets</b>			
Cash and short-term funds	-	82,665	82,665
Placements with financial institutions and other liquid assets	-	256,646	256,646
Positive fair value of derivatives	-	74,226	74,226
Receivables and prepayments	8,655	266,250	274,905
Advances	-	111,521	111,521
Underwritten investments	-	87,505	87,505
<b>Co-investments</b>			
<i>Corporate investment</i>	667,239	-	667,239
<i>Alternative investment solutions</i>	421,056	-	421,056
<i>Real estate investment</i>	142,897	-	142,897
Premises, equipment and other assets	-	42,758	42,758
<b>Total assets</b>	<b>1,239,847</b>	<b>921,571</b>	<b>2,161,418</b>
<b>Liabilities and Equity</b>			
<b>Liabilities</b>			
Call accounts	-	101,027	101,027
Term and institutional accounts	-	37,679	37,679
Payables and accrued expenses	5,786	234,577	240,363
Negative fair value of derivatives	-	36,743	36,743
Medium-term debt	84,734	332,347	417,081
Long-term debt	346,235	-	346,235
Deferred fees	-	100,290	100,290
<b>Total liabilities</b>	<b>436,755</b>	<b>842,663</b>	<b>1,279,418</b>
<b>Total equity</b>	<b>803,092</b>	<b>78,908</b>	<b>882,000</b>
<b>Total liabilities and equity</b>	<b>1,239,847</b>	<b>921,571</b>	<b>2,161,418</b>

## 4. CATEGORIES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The table below shows categories of the Group's financial assets and financial liabilities at the balance sheet date.

<i>June 30, 2016</i> <i>\$000s</i>	<i>Designated as FVTPL</i>	<i>Items at amortized cost</i>	<i>AFS</i>	<i>Derivatives</i>	<i>Total</i>
<b>Financial assets</b>					
Cash and short-term funds	-	292,214	-	-	292,214
Placements with financial institutions and other liquid assets	-	133,234	-	-	133,234
Positive fair value of derivatives	-	-	-	90,210	90,210
Receivables	-	278,030	-	-	278,030
Advances	-	105,243	-	-	105,243
Underwritten investments	493,484	-	-	-	493,484
<b>Co-investments</b>					
<i>Corporate investment</i>	565,336	22,289	15,015	-	602,640
<i>Alternative investment solutions</i>	315,827	-	-	-	315,827
<i>Real estate investment</i>					
<i>Debt</i>	-	10,287	-	-	10,287
<i>Equity</i>	94,125	-	-	-	94,125
<b>Total financial assets</b>	<b>1,468,772</b>	<b>841,297</b>	<b>15,015</b>	<b>90,210</b>	<b>2,415,294</b>
<b>Non-financial assets</b>					
Prepayments					42,582
Premises, equipment and other assets					39,277
<b>Total assets</b>					<b>2,497,153</b>
<b>Financial liabilities</b>					
Call accounts	-	129,987	-	-	129,987
Term and institutional accounts	-	124,113	-	-	124,113
Payables and accrued expenses	-	201,390	-	-	201,390
Negative fair value of derivatives	-	-	-	49,480	49,480
Medium-term debt*	-	403,081	-	-	403,081
Long-term debt*	-	478,981	-	-	478,981
<b>Total financial liabilities</b>	<b>-</b>	<b>1,337,552</b>	<b>-</b>	<b>49,480</b>	<b>1,387,032</b>
<b>Non-financial liabilities</b>					
Deferred fees					92,878
<b>Total liabilities</b>					<b>1,479,910</b>
* Adjusted for related fair value hedges.					
<i>June 30, 2015</i> <i>\$000s</i>	<i>Designated as FVTPL</i>	<i>Items at amortized cost</i>	<i>AFS</i>	<i>Derivatives</i>	<i>Total</i>
<b>Financial assets</b>					
Cash and short-term funds	-	82,665	-	-	82,665
Placements with financial institutions and other liquid assets	-	256,646	-	-	256,646
Positive fair value of derivatives	-	-	-	74,226	74,226
Receivables	-	231,591	-	-	231,591
Advances	-	111,521	-	-	111,521
Underwritten investments	87,505	-	-	-	87,505
<b>Co-investments</b>					
<i>Corporate investment</i>	629,292	22,424	15,523	-	667,239
<i>Alternative investment solutions</i>	421,056	-	-	-	421,056
<i>Real estate investment</i>					
<i>Debt</i>	-	23,374	-	-	23,374
<i>Equity</i>	119,523	-	-	-	119,523
<b>Total financial assets</b>	<b>1,257,376</b>	<b>728,221</b>	<b>15,523</b>	<b>74,226</b>	<b>2,075,346</b>
<b>Non-financial assets</b>					
Prepayments					43,314
Premises, equipment and other assets					42,758
<b>Total assets</b>					<b>2,161,418</b>
<b>Financial liabilities</b>					
Call accounts	-	101,027	-	-	101,027
Term and institutional accounts	-	37,679	-	-	37,679
Payables and accrued expenses	-	240,363	-	-	240,363
Negative fair value of derivatives	-	-	-	36,743	36,743
Medium-term debt*	-	417,081	-	-	417,081
Long-term debt*	-	346,235	-	-	346,235
<b>Total financial liabilities</b>	<b>-</b>	<b>1,142,385</b>	<b>-</b>	<b>36,743</b>	<b>1,179,128</b>
<b>Non-financial liabilities</b>					
Deferred fees					100,290
<b>Total liabilities</b>					<b>1,279,418</b>
* Adjusted for related fair value hedges.					

## 5. OPERATING EXPENSES

<b>\$000s</b>	<b>2016</b>	<b>2015</b>
Staff compensation and benefits	143,843	129,138
Other personnel and compensation charges	8,051	8,074
Professional fees	22,612	20,953
Travel and business development	11,700	9,012
Administration and research	13,474	13,060
Technology and communication	4,590	4,211
Premises	11,065	11,175
Depreciation	4,927	6,854
Other	4,000	1,076
<b>Total</b>	<b>224,262</b>	<b>203,553</b>

## 6. RECEIVABLES AND PREPAYMENTS

<b>\$000s</b>	<b>June 30, 2016</b>	<b>June 30, 2015</b>
Subscriptions receivable	89,881	34,932
Receivables from investee and holding companies	109,490	92,154
Investment disposal proceeds receivable	74,793	3,390
ALS related receivables	4,429	13,391
Accrued interest receivable	1,735	4,654
Prepaid expenses	42,582	43,314
Other receivables	2,759	93,997
	325,669	285,832
Provisions for impairment (see Note 12)	(5,057)	(10,927)
<b>Total</b>	<b>320,612</b>	<b>274,905</b>

Receivables arise largely from subscriptions by clients to the Group's investment products, fees earned in respect of the Group's investment management, investment performance and other transactional services, interest accruals on advances and proceeds due from investment disposals.

Subscriptions receivable represent amounts due from clients for participation in the Group's deal by deal investment products. These arise in the normal course of the Group's placement activities and are recorded when clients sign a binding agreement confirming their participation in an investment offering. These are typically collected over the short-term, and, in the interim period prior to receipt of cash, are collateralized by clients' other investment assets with Investcorp.

Receivables from investee and holding companies include fees and other receivables, which are due from investee companies and performance fee receivables from holding companies accrued on client assets under management.

## 6. RECEIVABLES AND PREPAYMENTS (CONTINUED)

Investment disposal proceeds receivable includes proceeds due from contracted disposals of corporate investments and real estate investments. They also include redemption proceeds receivable from underlying investment managers relating to the Group's AIS co-investments.

AIS related receivables represent amounts due from clients for management and administrative services and performance fees.

Accrued interest receivable represents interest receivable on placements with financial institutions, from investee companies on investment debt and from investment holding companies on working capital advances.

## 7. ADVANCES

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Advances to investment holding companies	77,120	78,426
Advances to employee investment programs	25,829	42,190
Advances to CI closed-end funds	10,958	8,106
Other advances	2,020	319
	<u>115,927</u>	<u>129,041</u>
Provisions for impairment (see Note 12)	<u>(10,684)</u>	<u>(17,520)</u>
<b>Total</b>	<u>105,243</u>	<u>111,521</u>

Advances arise largely as a result of the Group extending working capital advances to investment holding companies and also include advances for employee investment programs.

Advances to investment holding companies arise largely as a result of the Group extending working capital advances to companies established for client participation in the Group's investment products. These advances carry interest at market rates.

Advances to employee investment programs represent the amounts advanced by the Group on behalf of employees in connection with their co-investment in the Group's investment products. These advances carry interest at benchmark interbank rates plus a margin, and are collateralized by the underlying investments, resulting in a low risk to the Group.

Advances to the CI closed-end funds represent amounts invested on behalf of the Group's clients in the acquisitions and expenses of the funds in the interim period prior to receipt of the associated capital call from clients.

These advances carry interest at market rates. The advances, in management's opinion, represent a low risk to the Group.



## 8. UNDERWRITTEN INVESTMENTS

At the time the Group acquires an investment it earmarks a significant portion of each investment for placement with investors and classifies this as an underwritten investment. These investments are placed with the investors over the underwriting period which typically can take up to 6 months.

The Group's current underwritten investment balances, classified as FVTPL, comprise the following:

<i>\$000s</i>	June 30, 2016				June 30, 2015			
	North America	Europe	MENA	Total	North America	Europe	MENA	Total
<b>Corporate investment:</b>								
Consumer Products	-	2,386	-	2,386	-	-	-	-
Consumer Services	25,301	-	84,248	109,549	1,304	-	-	1,304
Industrial Services	-	-	-	-	-	-	33,642	33,642
IT Services	-	55,132	-	55,132	-	-	-	-
<b>Total corporate investment</b>	<b>25,301</b>	<b>57,518</b>	<b>84,248</b>	<b>167,067</b>	<b>1,304</b>	<b>-</b>	<b>33,642</b>	<b>34,946</b>
<b>Real estate investment:</b>								
Core / Core Plus	296,627	-	-	296,627	52,559	-	-	52,559
<b>Total real estate investment</b>	<b>296,627</b>	<b>-</b>	<b>-</b>	<b>296,627</b>	<b>52,559</b>	<b>-</b>	<b>-</b>	<b>52,559</b>
<b>Alternative investment solutions:</b>								
Special opportunities portfolio	29,790	-	-	29,790	-	-	-	-
<b>Total alternative investment solutions</b>	<b>29,790</b>	<b>-</b>	<b>-</b>	<b>29,790</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>351,718</b>	<b>57,518</b>	<b>84,248</b>	<b>493,484</b>	<b>53,863</b>	<b>-</b>	<b>33,642</b>	<b>87,505</b>

## 9. CORPORATE CO-INVESTMENTS

<u>\$000s</u>	<u>June 30, 2016</u>	<u>June 30, 2015</u>
CI co-investments [See Note 9 (A)]	554,336	618,292
Strategic and other investments [See Note 9 (B)]	48,304	48,947
<b>Total</b>	<b>602,640</b>	<b>667,239</b>

### 9 (A) CI CO-INVESTMENTS

The Group's CI co-investments are classified as FVTPL investments.

The fair value of unquoted co-investments is determined wherever possible using valuations implied by material financing events for the specific investment in question that involve third party capital providers operating at arms' length. An example of a material event would be where a sale is imminent and credible bids have been received from third parties or valuations have been received from banks engaged in the sale process. In these cases, the fair value would be established with reference to the range of bids received and based on management's assessment of the most likely realization value within that range. Another example of a material event would be where an arm's length financing transaction has occurred recently that is (a) material in nature, (b) involves third parties, and (c) attaches an implicit value to the company. In the event that such a recent third-party measure of specific fair value for an individual investment is not available, the fair value is determined by using a multiples-based approach applied to the most recent and relevant operating performance metric of the underlying company, typically EBITDA and sometimes sales. The multiple used is taken from a universe of comparable publicly listed companies, recent M&A transactions involving comparable companies, and multiples implied by Discounted Cash Flow ("DCF") analysis. Management exercises its judgment in choosing the most appropriate multiple, on a consistent basis, from within the universe referred to above.

The carrying values of the Group's CI co-investments at June 30, 2016 and June 30, 2015 are:

<u>\$000s</u>	<u>June 30, 2016</u>				<u>June 30, 2015</u>			
	<u>North America</u>	<u>Europe</u>	<u>MENA*</u>	<u>Total</u>	<u>North America</u>	<u>Europe</u>	<u>MENA*</u>	<u>Total</u>
Consumer Products	59,480	50,876	41,561	151,917	56,345	37,816	33,154	127,315
Consumer Services	28,871	-	24,118	52,989	346	-	13,840	14,186
Distribution	-	-	-	-	-	4,742	-	4,742
Industrial Products	30,800	66,745	4,946	102,491	30,175	172,660	6,689	209,524
Industrial Services	26,162	2,228	48,593	76,983	52,506	24,004	11,140	87,650
Telecom	108,494	-	-	108,494	95,981	-	-	95,981
Technology								
<i>Digital Content</i>	692	-	-	692	719	32,104	-	32,823
<i>Enterprise Software</i>	14,818	5,648	-	20,466	18,548	11,676	-	30,224
<i>IT Services</i>	17,109	20,693	-	37,802	12,835	-	-	12,835
<i>Infrastructure &amp; Others</i>	-	-	2,502	2,502	-	-	3,012	3,012
<b>Total</b>	<b>286,426</b>	<b>146,190</b>	<b>121,720</b>	<b>554,336</b>	<b>267,455</b>	<b>283,002</b>	<b>67,835</b>	<b>618,292</b>

\*Including Turkey

## 9. CORPORATE CO-INVESTMENTS (CONTINUED)

### 9 (B) STRATEGIC AND OTHER INVESTMENTS

Strategic and other investments represent the following types of investments of the Group:

1. Investments made for strategic reasons; and
2. Instruments obtained on disposal of exited investments.

Equity instruments are held as Available-For-Sale (“AFS”) investments and debt instruments at amortized cost, except for investments amounting to \$11.0 million (June 30, 2015: \$11.0 million) that are classified as FVTPL.

Valuation techniques for measuring the fair value of strategic and other investments are the same as those used for CI co-investments. However, there may be cases where the information required for the valuation of these investments is not available. For example, financial projections and up-to-date financial information may not be available when an investor holds a minority stake in an investee.

## 10. ALTERNATIVE INVESTMENT SOLUTIONS CO-INVESTMENTS

The Group’s AIS co-investments, classified as FVTPL investments, comprise the following:

<b><i>\$000s</i></b>	<b><i>June 30, 2016</i></b>	<b><i>June 30, 2015</i></b>
Multi-manager solutions	130,058	271,173
Hedge funds partnerships	111,061	96,697
Alternative risk premia	59,952	39,851
Special opportunities portfolios	14,756	13,335
<b>Total</b>	<b>315,827</b>	<b>421,056</b>

The net asset value of the Group’s AIS co-investments is determined based on the fair value of the underlying investments of each fund as reported by the managers. Significant controls are built into the determination of the net asset values of the various investments, including the appointment of third party independent fund administrators, use of separate accounts for increased transparency and an independent verification of the prices of underlying securities through a dedicated operational risk group unit.

The valuations of the Group’s AIS co-investments which are classified under Level 3 of the fair value hierarchy (see Note 26) are closely monitored by the Group. Management holds regular discussions with the investment managers and uses pricing which is reflective of the investment’s fair value.

Out of the total AIS co-investment, \$29.8 million (June 30, 2015: \$51.6 million) comprise funds which are not immediately available for redemption due to the liquidity profile of the instruments held by the underlying managers.

Of the above, co-investments amounting to \$57.4 million (June 30, 2015: nil) are subject to a lock up-period.

## 10. ALTERNATIVE INVESTMENT SOLUTIONS (CONTINUED)

A portion of the Group's AIS co-investment is utilized to secure amounts drawn under a bi-lateral revolving facility. At June 30, 2016, \$41.7 million was the drawn balance from the bi-lateral revolving facility (June 30, 2015: \$50.2 million) (See Note 16).

## 11. REAL ESTATE CO-INVESTMENTS

The Group's co-investments in real estate are mainly classified as FVTPL investments. Those investments that are developed and leased out are fair valued based on the estimated future cash flows from the underlying real estate assets and using prevailing capitalization rates for similar properties in the same geographical area, or DCF analysis.

Opportunistic investments that involve an element of development are generally valued based on third party led financing events, or DCF analysis.

Certain of the strategic and debt investments in real estate properties are carried at amortised cost amounting to \$10.3 million (June 30, 2015: \$23.4 million).

The carrying values of the Group's co-investments in real estate portfolios, which as at June 30, 2016 and at June 30, 2015, were all located in the United States are:

<b>\$000s</b>		
<b>PORTFOLIO TYPE</b>	<b>June 30, 2016</b>	<b>June 30, 2015</b>
Core / Core Plus	92,294	116,787
Debt	3,736	17,400
Opportunistic	1,831	2,113
Strategic	6,551	6,597
<b>Total</b>	<b>104,412</b>	<b>142,897</b>

## 12. PROVISIONS FOR IMPAIRMENT

Specific impairment provisions for receivables and advances are as follows:

<b>\$000s</b>				
<b>Categories</b>	<b>At beginning</b>	<b>Charge</b>	<b>Written-off</b>	<b>At end</b>
<b>12 months to June 30, 2016</b>				
Receivables (Note 6)	10,927	5,620	(11,490)	5,057
Advances (Note 7)*	17,520	2,596	(9,432)	10,684
<b>Total</b>	<b>28,447</b>	<b>8,216</b>	<b>(20,922)</b>	<b>15,741</b>
*Includes \$2 million of portfolio provision.				
<b>\$000s</b>				
<b>Categories</b>	<b>At beginning</b>	<b>Charge</b>	<b>Written-off</b>	<b>At end</b>
<b>12 months to June 30, 2015</b>				
Receivables (Note 6)	10,484	443	-	10,927
Advances (Note 7)*	15,149	2,371	-	17,520
<b>Total</b>	<b>25,633</b>	<b>2,814</b>	<b>-</b>	<b>28,447</b>
*Includes \$2 million of portfolio provision.				

## 13. CALL ACCOUNTS

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Investment holding companies accounts	100,013	71,186
Other call accounts	11,291	13,744
Discretionary and other accounts	18,683	16,097
<b>Total</b>	<b>129,987</b>	<b>101,027</b>

Investment holding companies' accounts represent excess cash of the investment holding companies with the Bank, prior to utilization or onward distribution.

Other call accounts comprise of cash placed with the Bank, on call, for future participation in the Group's investment products.

Discretionary and other accounts represent money held on behalf of various affiliates, including strategic shareholders and employees.

All these balances bear interest at market rates.

## 14. TERM AND INSTITUTIONAL ACCOUNTS

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Institutional accounts on call	95,873	616
Term deposits	28,240	37,063
<b>Total</b>	<b>124,113</b>	<b>37,679</b>

All these balances bear interest at market rates.

## 15. PAYABLES AND ACCRUED EXPENSES

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Accrued expenses - employee compensation	56,188	65,787
Vendor and other payables	29,466	26,829
Unfunded deal acquisitions	105,000	32,000
Investment related payables	2,368	2,286
Accrued interest payable	8,368	9,303
Preference shares redemption payable	-	104,158
<b>Total</b>	<b>201,390</b>	<b>240,363</b>

Accrued expenses for employee compensation include the incentive and retention component of the Group's overall employee related costs and end of service benefits payable to individuals employed by the Group in the Kingdom of Bahrain, the Kingdom of Saudi Arabia, Qatar, and the United Arab Emirates.

Unfunded deal acquisitions represent amounts contractually payable by the Group in respect of investment acquisitions the agreements for which are signed, but have not been funded as of the balance sheet date.

Investment related payables represent amounts contractually due in respect of exit proceeds that are held in escrow accounts and reserves pending onward distribution.

In the prior year, the preference shares redemption payable related to the Bank's redemption of 99,259 preference shares at the end of the year which was settled subsequent to the year end.

## 16. MEDIUM-TERM DEBT

Amounts outstanding represent the drawn portion of the following medium-term revolvers and funded facilities:

<i>\$000s</i>	<i>Final Maturity</i>	<i>June 30, 2016</i>		<i>June 30, 2015</i>	
		<i>Size</i>	<i>Current outstanding</i>	<i>Size</i>	<i>Current outstanding</i>
3-year secured bi-lateral revolving facility	February 2017	175,000	41,694	175,000	50,216
5-year fixed rate bonds	November 2017	250,000	250,000	250,000	250,000
4-year syndicated revolving facility	March 2020	420,000	-	400,000	-
5-year fixed rate bonds	June 2019	139,249	139,249	139,249	139,249
<b>Total</b>			<b>430,943</b>		<b>439,465</b>
Foreign exchange translation adjustments			(11,391)		(4,877)
Fair value adjustments relating to interest rate hedges			713		(49)
Transaction costs of borrowings			(17,184)		(17,458)
<b>Total</b>			<b>403,081</b>		<b>417,081</b>

The 3-year secured bi-lateral revolving facility of \$175 million is secured, to the extent it is drawn, by an equivalent amount of the Group's AIS co-investments. As of June 30, 2016, based on the amount of eligible collateral, the effective available facility was \$50 million.

An amendment to the syndicated revolving facility was signed in March 2016. As a result of the amendment: (i) the facility's maturity date was extended from July 2018 to March 2020 with a further lender option (exercisable in Q1 of calendar year 2017) to extend the maturity to March 2021; and (ii) the facility was changed from a single currency facility to a multi-currency tranche facility and increased in aggregate size from \$400 million to \$420 million equivalent, consisting of a \$308 million tranche and a €100 million tranche.

All medium-term facilities, except for the 5-year fixed rate bonds, carry floating rates of interest when drawn. Revolvers carry a fixed rate of commitment fees when undrawn. The syndicated revolving facility and the fixed rate bonds are subject to certain customary covenants, including maintaining certain minimum levels of net worth and operating below maximum leverage ratios.

17. LONG-TERM DEBT

<i>\$000s</i>	<i>Final Maturity</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
<b><u>PRIVATE NOTES</u></b>			
JPY 37 Billion Private Placement	March 2030	332,328	332,328
\$50 Million Private Placement	July 2032	50,000	50,000
		<u>382,328</u>	<u>382,328</u>
Foreign exchange translation adjustments		27,682	(30,102)
Fair value adjustments relating to interest rate hedges		70,889	(3,932)
Transaction costs of borrowings		(1,918)	(2,059)
<b>Total</b>		<u><u>478,981</u></u>	<u><u>346,235</u></u>

Long-term notes issued by the Group carry fixed rates of interest and are governed by covenants contained in the relevant agreements. Such covenants include maintaining certain minimum levels of net worth and operating below a maximum leverage ratio.

18. DEFERRED FEES

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Deferred fees relating to placements	91,453	97,890
Deferred fees from investee companies	1,425	2,400
<b>Total</b>	<u><u>92,878</u></u>	<u><u>100,290</u></u>

Deferred fees relating to placements represents a portion of the placement fee received from investors at the time of placement, the recognition of which is deferred to future periods concurrent with the services to be rendered.

Deferred fees from investee companies represents amounts received by the Group, the recognition of which is deferred to future periods concurrent with the services to be rendered.

During the current financial year, income recognized through amortization of deferred fees amounted to \$36.2 million (2015: \$42.0 million).



**19. SHARE CAPITAL AND RESERVES**

The Bank's share capital at the balance sheet date is as follows:

	June 30, 2016			June 30, 2015*		
	No. of shares	Par value \$	\$000	No. of shares	Par value \$	\$000
<b>Authorized share capital</b>						
- Ordinary shares	400,000,000	2.50	1,000,000	400,000,000	2.50	1,000,000
- Preference and other shares	1,000,000	1,000	1,000,000	1,000,000	1,000	1,000,000
			<u>2,000,000</u>			<u>2,000,000</u>
<b>Issued share capital</b>						
- Ordinary shares	80,000,000	2.50	200,000	80,000,000	2.50	200,000
- Preference shares	223,239	1,000	223,239	225,000	1,000	225,000
			<u>423,239</u>			<u>425,000</u>

\* Number of shares and par value per ordinary share for June 30, 2015 have been re-aligned to reflect the share split executed in financial year 2016.

**Capital management**

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision (BIS rules / ratios) as adopted by the Central Bank of Bahrain (see Note 24).

**Ordinary share capital**

On September 29, 2015 the shareholders of the Bank authorized a share split at an extraordinary general meeting pursuant to which each ordinary share, having a nominal value of US \$250 per share, was split into 100 ordinary shares, having a nominal value of US \$2.50 per share, resulting in (i) an increase in the number of the Bank's authorized ordinary shares from 4,000,000 to 400,000,000 ordinary shares and (ii) an increase in the number of the Bank's issued ordinary shares from 800,000 to 80,000,000 ordinary shares.

**Statutory reserve**

The Bahrain Commercial Companies Law requires the maintenance of a statutory reserve equal to 50% of the Bank's issued and paid up ordinary share capital of \$200 million, which amounts to \$100 million. The reserve is not available for distribution but can be utilized as stipulated by the Bahrain Commercial Companies Law.

**Treasury shares**

6,084,183 (June 30 2015: 10,704,100) ordinary shares were held as treasury shares, which includes 615,952 shares (June 30, 2015: 1,439,755 shares) that have been granted to employees as part of deferred remuneration but have not yet started vesting. 2,373,169 shares (June 30, 2015: 2,533,143 shares) that have been granted to employees and have commenced vesting, but have not fully vested as at June 30, 2016, are not counted as treasury shares (see Note 27). During the year, a gain of \$23.1 million (2015: \$37.3 million) was realized on the sale of treasury shares.

## 19. SHARE CAPITAL AND RESERVES (CONTINUED)

### **Preference share capital**

The preference shares are non-cumulative, non-convertible, non-voting, non-participating and perpetual in nature and carry a floating rate dividend, equal to the benchmark 12-month interbank rate + 9.75% per annum.

These preference shares are callable, at the Bank's option, in part or in whole at par plus dividends due up to the call date.

The payment of dividends on preference shares is subject to recommendation by the Board of Directors, and approval by the CBB and ordinary shareholders. The preference shares take priority over the Bank's ordinary shares for payment of dividends and distribution of assets in the event of a liquidation or dissolution.

1,761 preference shares (2015: 166,222 preference shares) have been retired during the year ended June 30, 2016 for an aggregate purchase price of \$2.0 million (2015: \$171.9 million), resulting in 223,239 (June 30, 2015: 225,000) issued preference shares outstanding as at June 30, 2016.

## 20. UNREALIZED FAIR VALUE CHANGES AND REVALUATION RESERVE RECOGNIZED DIRECTLY IN EQUITY

This consists of unrealized fair value changes of AFS investments, cash flow hedges and the revaluation reserve of premises and equipment recognized directly in equity.

Movements in fair value changes relating to AFS investments, cash flow hedges and the revaluation reserve are set out below:

<i>\$000s</i>	Available for sale invesments	Cash flow hedges	Revaluation reserve on premises and equipment	Total
Balance at June 30, 2014	1,485	(5,983)	5,364	866
Net realized loss recycled to statement of income	-	2,266	-	2,266
Net unrealized gains / (losses) for the year	670	(12,546)	-	(11,876)
Transfer of depreciation to retained earnings	-	-	(230)	(230)
<b>Balance at June 30, 2015</b>	<b>2,155</b>	<b>(16,263)</b>	<b>5,134</b>	<b>(8,974)</b>
Net realized gain recycled to statement of income	-	(2,656)	-	(2,656)
Net unrealized (losses) / gains for the year	(101)	11,071	-	10,970
Transfer of depreciation to retained earnings	-	-	(230)	(230)
<b>Balance at June 30, 2016</b>	<b>2,054</b>	<b>(7,848)</b>	<b>4,904</b>	<b>(890)</b>

## 21. EARNINGS, BOOK VALUE AND DIVIDENDS PER SHARE

The Group's earnings per share for the year and proposed appropriations are as follows:

<i>\$000s</i>	<b>2016</b>	<b>2015 *</b>
Net income	90,053	116,711
Less : Preference shares dividend - proposed	(23,901)	(29,394)
Less : Preference shares dividend and premium - paid on redemptions	(276)	(6,087)
Net income attributable to ordinary shareholders	65,876	81,230
Weighted average ordinary shares for basic earnings per ordinary share	67,762,620	61,939,300
Basic earnings per ordinary share - on weighted average shares (\$)	0.97	1.31
Weighted average ordinary shares for fully diluted earnings per ordinary shares	70,176,413	63,035,900
Fully diluted earnings per ordinary share - on weighted average diluted shares (\$)	0.94	1.29
<b>Proposed appropriations:</b>		
Ordinary shares dividend	17,740	10,394
Preference shares dividend	23,901	29,394
Charitable contributions by shareholders	2,970	2,500
	<b>44,611</b>	<b>42,288</b>

\* The weighted average ordinary shares and the resulting earning per share for 2015 have been re-aligned to reflect the share split executed in financial year 2016.

The proposed ordinary share dividend is 24 cents (2015: 15 cents) per share payable only on issued shares (excluding treasury shares), that are held on the record date.

The proposed preference share dividend of \$23.9 million (2015: \$29.4 million) represents an annual dividend on issued preference shares.

The book value per ordinary share at the balance sheet date is calculated by dividing the ordinary shareholders' equity (excluding unrealized changes relating to AFS co-investments, cash flow hedges, the revaluation reserve and proposed appropriations) by the number of ordinary shares outstanding at year end (taking into account the beneficial interest of management in all acquired unvested shares issued at year end). The fully diluted book value per ordinary share is \$10.15 per share (June 30, 2015: \$9.00 per share).

The potential dilution effect of future vesting of the unvested awards is reflected as a difference between the weighted average shares outstanding for diluted and basic earnings per share.

## 22. DERIVATIVE FINANCIAL INSTRUMENTS

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The Group utilizes derivative financial instruments primarily as risk management tools for hedging various balance sheet and cash flow risks. Such derivative instruments include forwards, swaps and options in the foreign exchange and capital markets.

The Group's criteria for a derivative financial instrument to be accounted for as a hedge include:

- the hedging instrument, the underlying hedged item, the nature of the risk being hedged and the risk management objective and strategy must be formally documented at the inception of the hedge;
- it must be clearly demonstrated that the hedge, through changes in the value of the hedging instrument, is expected to be highly effective in offsetting the changes in fair values or cash flows attributable to the hedged risk in the hedged item;
- the effectiveness of the hedge must be capable of being reliably measured; and
- the hedge must be assessed on an ongoing basis and determined to have actually been highly effective throughout the financial reporting period.

The Group's management classifies hedges into two categories: (a) fair value hedges that hedge exposure to changes in fair value of a recognized asset or liability; and (b) cash flow hedges that hedge exposure to variability in cash flows that is attributable to a particular risk associated with either a recognized asset or liability or a forecasted transaction highly probable to occur.

**22. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)**

The following table illustrates the accounting treatment of fair value changes relating to various types of effective hedges:

<b>Type of hedge</b>	<b>Changes in fair value of underlying hedged item relating to the hedged risk</b>	<b>Changes in fair value of hedging instrument</b>
Fair value hedges	Recorded in the consolidated statement of income, and as a corresponding adjustment to the carrying value of the hedged item on the consolidated balance sheet.	Recorded in the consolidated statement of income, with a corresponding effect on the consolidated balance sheet under positive or negative fair value of derivatives.
Cash flow hedges	Not applicable	Recorded in equity with a corresponding effect on the consolidated balance sheet under positive or negative fair value of derivatives. Any unrealized gains or losses previously recognized in equity are transferred to the consolidated statement of income at the time when the forecasted transaction impacts the consolidated statement of income.

*Other derivatives*

The Group does not actively engage in proprietary trading activities in derivatives. However, on occasion, the Group may need to undertake certain derivative transactions to mitigate economic risks under its asset-liability management and risk management guidelines that may not qualify for hedge accounting under IAS 39 (e.g. hedging of foreign currency risk on FVTPL investments). Consequently, gains or losses resulting from the re-measurement to fair value of these derivatives are taken to the consolidated statement of income.

*Valuation of derivatives*

The Group values the majority of its derivative financial instruments using internal models. The models use market observable inputs including interest rate curves and both forward and spot prices for currencies. Derivative assets and liabilities included in Level 2 (see Note 26) represent interest rate swaps, cross currency swaps, currency forwards and option contracts. For derivatives that are not valued using internal models, the Group’s policy is to rely on third party valuations, whilst benchmarking them against observable market data.

22. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

The Group's outstanding derivative financial instruments comprise the following:

\$000s	Description	June 30, 2016			June 30, 2015		
		Notional value	Positive fair value*	Negative fair value	Notional value	Positive fair value*	Negative fair value
<b>A) HEDGING DERIVATIVES</b>							
<u>Currency risk being hedged using forward foreign exchange contracts</u>							
<i>i) Fair value hedges</i>							
	On balance sheet exposures	330,950	30,055	-	310,087	-	(7,511)
<i>ii) Cash flow hedges</i>							
	Coupon on long-term debt	53,571	4,973	-	50,327	-	(1,260)
	<b>Total forward foreign exchange contracts</b>	<b>384,521</b>	<b>35,028</b>	<b>-</b>	<b>360,414</b>	<b>-</b>	<b>(8,771)</b>
<u>Interest rate risk being hedged using interest rate swaps</u>							
	<i>i) Fair value hedges - fixed rate debt</i>	768,219	1,054	(1,083)	710,598	36,935	(3,078)
	<i>ii) Cash flow hedges - floating rate debt</i>	325,000	-	(4,936)	500,000	-	(3,430)
	<b>Total interest rate hedging contracts</b>	<b>1,093,219</b>	<b>1,054</b>	<b>(6,019)</b>	<b>1,210,598</b>	<b>36,935</b>	<b>(6,508)</b>
	<b>Total hedging derivatives</b>	<b>1,477,740</b>	<b>36,082</b>	<b>(6,019)</b>	<b>1,571,012</b>	<b>36,935</b>	<b>(15,279)</b>
<b>B) OTHER DERIVATIVES</b>							
	Interest rate swaps	75,000	16,028	(16,032)	331,003	11,553	(11,801)
	Total return swaps	23,313	92	(175)	-	-	-
	Forward foreign exchange contracts	989,332	17,473	(23,093)	430,185	1,807	(2,231)
	Currency options	-	-	-	1,500	-	(1)
	Cross currency swaps	438,832	20,535	(4,161)	320,361	23,931	(7,431)
	<b>Total other derivatives</b>	<b>1,526,477</b>	<b>54,128</b>	<b>(43,461)</b>	<b>1,083,049</b>	<b>37,291</b>	<b>(21,464)</b>
	<b>TOTAL - DERIVATIVE FINANCIAL INSTRUMENTS</b>	<b>3,004,217</b>	<b>90,210</b>	<b>(49,480)</b>	<b>2,654,061</b>	<b>74,226</b>	<b>(36,743)</b>
* Net collateral received by the Group amounting to \$129.6 million has been taken against the fair values above (June 30, 2015: \$24.2 million)							

Interest rate swaps, classified as hedging derivatives include \$41.8 million (June 30, 2015: \$27.0 million) of credit contingent swaps, which are cancellable if the Group defaults on its CHF 125 million 4.75% notes due in 2019.

Cross currency swaps, classified as other derivatives, include \$123.5 million (June 30, 2015: \$57.5 million) of credit contingent swaps, which are cancellable if the Group defaults on its CHF 125 million 4.75% notes due in 2019.

Total return swaps classified as other derivatives, which are in aggregate \$23.3 million (June 30, 2015: nil), are transactions with a financial counterparty where the economic returns under the swap are linked to the Group's \$250 million 8.25 per cent notes due 2017.

## 22. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

The table below shows the notional amounts of derivative financial instruments, analyzed by the term to maturity:

June 30, 2016 \$000s	Notional amounts by term to maturity				Total
	Up to 3 months	>3 months up to 1 year	>1 year up to 5 years	Over 5 years	
<b>Derivatives held as fair value hedges:</b>					
Forward foreign exchange contracts	330,950	-	-	-	330,950
Interest rate swaps	-	-	320,146	448,073	768,219
<b>Derivatives held as cash flow hedges:</b>					
Forward foreign exchange contracts	53,571	-	-	-	53,571
Interest rate swaps	100,000	200,000	-	25,000	325,000
<b>Other Derivatives:</b>					
Interest rate swaps	25,000	-	-	50,000	75,000
Total return swaps	-	-	23,313	-	23,313
Forward foreign exchange contracts	967,308	22,024	-	-	989,332
Cross currency swaps	-	-	438,832	-	438,832
	<u>1,476,829</u>	<u>222,024</u>	<u>782,291</u>	<u>523,073</u>	<u>3,004,217</u>

June 30, 2015 \$000s	Notional amounts by term to maturity				Total
	Up to 3 months	>3 months up to 1 year	>1 year up to 5 years	Over 5 years	
<b>Derivatives held as fair value hedges:</b>					
Forward foreign exchange contracts	310,087	-	-	-	310,087
Interest rate swaps	-	-	322,406	388,192	710,598
<b>Derivatives held as cash flow hedges:</b>					
Forward foreign exchange contracts	50,327	-	-	-	50,327
Interest rate swaps	50,000	125,000	300,000	25,000	500,000
<b>Other Derivatives:</b>					
Interest rate swaps	-	256,003	25,000	50,000	331,003
Forward foreign exchange contracts	425,185	5,000	-	-	430,185
Currency options	1,500	-	-	-	1,500
Cross currency swaps	-	-	320,361	-	320,361
	<u>837,099</u>	<u>386,003</u>	<u>967,767</u>	<u>463,192</u>	<u>2,654,061</u>

### Fair value hedges

Gains arising from fair value hedges during the year ended June 30, 2016 were \$80.4 million (2015: losses of \$ 21.9 million) while the losses on the hedged items, attributable to interest rate and foreign currency risks, were \$80.7 million (2015: gains of \$24.4 million). These gains and losses are included in interest expense or treasury and other asset based income, as appropriate, in the consolidated statement of income. Additionally, during the current financial year, there was a loss of \$0.5 million (2015: \$0.1 million) on derivative instruments classified as other derivatives.

22. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

**Undiscounted cash flows for forecasted items hedged**

The Group has hedged the following forecasted cash flows, which primarily relate to interest rate and foreign currency risks. The cash flows from the hedged item impact the consolidated statement of income in the following periods, assuming no adjustments are made to hedged amounts:

<i>June 30, 2016</i> <i>\$000s</i>	<i>Up to 3 months</i>	<i>&gt;3 months up to 1 year</i>	<i>&gt;1 year up to 5 years</i>	<i>Over 5 years</i>	<i>Total</i>
<b>Currency risk*</b>					
Coupon on long-term debt	(6,300)	(6,300)	(50,401)	(113,403)	(176,404)
<b>Interest rate risk*</b>					
Interest on liabilities	(2,534)	(3,243)	(17,127)	(50,160)	(73,064)
	<u>(8,834)</u>	<u>(9,543)</u>	<u>(67,528)</u>	<u>(163,563)</u>	<u>(249,468)</u>
<i>June 30, 2015</i> <i>\$000s</i>	<i>Up to 3 months</i>	<i>&gt;3 months up to 1 year</i>	<i>&gt;1 year up to 5 years</i>	<i>Over 5 years</i>	<i>Total</i>
<b>Currency risk*</b>					
Coupon on long-term debt	(5,289)	(5,289)	(42,312)	(105,779)	(158,669)
<b>Interest rate risk*</b>					
Interest on liabilities	(2,795)	(4,449)	(20,135)	(57,704)	(85,083)
	<u>(8,084)</u>	<u>(9,738)</u>	<u>(62,447)</u>	<u>(163,483)</u>	<u>(243,752)</u>

The ineffective portion of cash flow hedges recycled out of equity to the consolidated statement of income for the year ended June 30, 2016 was a gain of \$2.7 million (June 30, 2015: loss of \$2.3 million).



## 23. COMMITMENTS AND CONTINGENT LIABILITIES

<i>\$000s</i>	<i>June 30, 2016</i>	<i>June 30, 2015</i>
Investment commitments	47,138	36,744
Non-cancelable operating leases:		
Up to 1 year	6,062	6,203
1 year to 5 years	8,061	14,233
Total non-cancelable operating leases	14,123	20,436
Guarantees and letters of credit issued to third parties	3,500	3,616

Investment related commitments represent the Group's unfunded co-investment commitments to various CI and RE investment funds, a special opportunities portfolio, and forward placements in money market instruments.

Non-cancelable operating leases relate to the Group's commitments in respect of its New York and London office premises.

Guarantees and letters of credit issued to third parties include financial guarantees provided to facilitate investee companies' on-going operations and leasing of equipment and facilities.

In addition, the Group has also issued indemnification letters and back stop guarantees in support of performance obligations of operating partners and investee companies in relation to real estate investments, which are covered under the Group's Errors and Omissions insurance policy.

The Group is engaged in litigation cases in various jurisdictions. The litigation cases involve claims made by and against the Group which have arisen in the ordinary course of business. The management of the Group, after reviewing the claims pending against the Group companies and based on the advice of the relevant professional legal advisors, are satisfied that the outcome of these claims will not have a material adverse effect on the financial position of the Group.

## 24. REGULATORY CAPITAL ADEQUACY

The Group applies the Basel III framework regulations, as adopted by the CBB, on a consolidated basis for Investcorp Bank B.S.C. which is the entity licensed and regulated by the CBB. Below are the disclosures required under CBB guidelines:

\$000s	June 30,2016		June 30,2015		Reference
	Balance as per published financial statements	Consolidated PIR data	Balance as per published financial statements	Consolidated PIR data	
<b>Assets</b>					
Cash and short-term funds	292,214	292,214	82,665	82,665	
Placements with financial institutions and other liquid assets	133,234	133,234	256,646	256,646	
Positive fair value of derivatives	90,210	90,210	74,226	74,226	
Receivables	278,030	278,030	231,591	231,591	
Advances	105,243	105,243	111,521	111,521	
Underwritten investments	493,484	493,484	87,505	87,505	
Co-investments - retention					
<i>Corporate investment</i>	602,640	602,640	667,239	667,239	
<i>Alternative investment solutions</i>	315,827	315,827	421,056	421,056	
<i>Real estate investment</i>	104,412	104,412	142,897	142,897	
Prepayments	42,582	42,582	43,314	43,314	
Premises, equipment and other assets	39,277		42,758		
<i>Tangibles</i>	-	29,694	-	33,143	
<i>Intangibles**</i>	-	9,583	-	9,615	F
<b>Total assets</b>	<b>2,497,153</b>	<b>2,497,153</b>	<b>2,161,418</b>	<b>2,161,418</b>	
<b>Liabilities and Equity</b>					
<b>Liabilities</b>					
Call accounts	129,987	129,987	101,027	101,027	
Term and institutional accounts	124,113	124,113	37,679	37,679	
Payables and accrued expenses	201,390	201,390	240,363	240,363	
Negative fair value of derivatives	49,480	49,480	36,743	36,743	
Medium-term debt	403,081	403,081	417,081	417,081	
Long-term debt	478,981	478,981	346,235	346,235	
Deferred fees	92,878	92,878	100,290	100,290	
<b>Total liabilities</b>	<b>1,479,910</b>	<b>1,479,910</b>	<b>1,279,418</b>	<b>1,279,418</b>	
<b>Equity</b>					
Paid-in-share capital					
<i>Of which form part of Common Equity Tier 1 (CET1)</i>					
Ordinary share capital	200,000	200,000	200,000	200,000	A1
Treasury shares	(45,449)	(45,449)	(103,566)	(103,566)	A2
Reserves and accumulated other comprehensive income					
<i>Of which form part of Common Equity Tier 1 (CET1)</i>					
Statutory reserve	100,000	100,000	100,000	100,000	C1
Share premium	182,250	182,250	159,166	159,166	C2
Retained earnings	223,429	223,429	151,375	151,375	B1
Current cumulative net income	90,053	90,053	116,711	116,711	B2
Proposed appropriations	44,611	44,611	42,288	42,288	B3
Available for sale revaluation reserve	2,054	2,054	2,155	2,155	C3
Cash flow hedge reserve	(7,848)	(7,848)	(16,263)	(16,263)	C4
<i>Of which form part of Additional Tier 1 (AT1)</i>					
Preference share capital	223,239	223,239	225,000	225,000	D
Fixed asset revaluation reserve	4,904	4,904	5,134	5,134	E
<b>Total equity</b>	<b>1,017,243</b>	<b>1,017,243</b>	<b>882,000</b>	<b>882,000</b>	
<b>Total liabilities and equity</b>	<b>2,497,153</b>	<b>2,497,153</b>	<b>2,161,418</b>	<b>2,161,418</b>	

\*\*Regulatory adjustments on intangibles have been applied per CBB's transitional arrangements of phasing over the prescribed time period.

## 24. REGULATORY CAPITAL ADEQUACY (CONTINUED)

\$000s	June 30, 2016		June 30, 2015		Reference
	PIR	Amounts subject To Pre-2015 Treatment	PIR	Amounts subject To Pre-2015 Treatment	
<b>Common Equity Tier 1 (CET1) capital: instruments and reserves</b>					
Directly issued qualifying common share capital plus related stock surplus					A1+A2
Retained earnings	154,551		96,434		B1+B2+B3
Accumulated other comprehensive income (and other reserves)	358,093		310,374		
	276,456		245,058		C1+C2+C3+C4
<b>CET1 capital before regulatory adjustments</b>	<b>789,100</b>		<b>651,866</b>		
<b>Less regulatory adjustments to CET 1</b>					
Intangibles	(3,833)	9,583	(1,923)	9,615	F
Cash-flow hedge reserve	7,848		(2,000)		C4
<b>Total regulatory adjustments to Common equity Tier 1</b>	<b>4,015</b>		<b>(3,923)</b>		
<b>Common Equity Tier 1 capital (CET1)</b>	<b>793,115</b>		<b>647,943</b>		
<b>Additional Tier 1 capital (AT1): instruments</b>					
Directly issued qualifying Additional Tier 1 instruments	223,239		225,000		D
<b>Additional Tier 1 capital before regulatory adjustments</b>	<b>223,239</b>		<b>225,000</b>		
<b>Total regulatory adjustments to Additional Tier 1 capital</b>	<b>-</b>		<b>-</b>		
<b>Additional Tier 1 capital (AT1)</b>	<b>223,239</b>		<b>225,000</b>		
<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>1,016,354</b>		<b>872,943</b>		
<b>Tier 2 capital (T2)</b>					
Fixed asset revaluation reserve	4,904		5,134		E
<b>Tier 2 capital before regulatory adjustments</b>	<b>4,904</b>		<b>5,134</b>		
<b>Total regulatory adjustments to Tier 2 capital</b>	<b>-</b>		<b>-</b>		
<b>Tier 2 capital (T2)</b>	<b>4,904</b>		<b>5,134</b>		
<b>Total capital (TC = T1 + T2)</b>	<b>1,021,258</b>		<b>878,077</b>		

For the assessment of the adequacy of regulatory capital, the Group has chosen the following approaches:

- standardized approach for credit risk and market risk
- basic indicator approach for operational risk

The following table outlines the corresponding Basel III Risk Weights by asset class

Asset class segment	Basel III Methodology	Basel III risk weight
	June 30, 2016	June 30, 2016
Corporate investments	Standardized approach ('STA')	150%
Real estate investments	Standardized approach ('STA')	200%
Alternative Investment Solutions	Standardized approach ('STA')	150%
CI and RE underwriting	Standardized approach ('STA')	100%
Operational risk	Basic indicator approach ('BIA')	15%

## 24. REGULATORY CAPITAL ADEQUACY (CONTINUED)

The table below summarizes the regulatory capital and the risk asset ratio calculation in line with the rules set out above. All co-investment activities are subject to a Banking Book credit risk framework, whereas foreign exchange risk comprises most of the Trading Book market risk.

<i>\$000s</i>	<b>June 30, 2016</b>		<i>June 30, 2015</i>	
Tier 1 capital (refer previous table)	1,016,354		872,943	
Tier 2 capital (refer previous table)	4,904		5,134	
<b>Regulatory capital base under Basel III (TC=T1+T2)</b>	<b>1,021,258</b>		<b>878,077</b>	

<b>Risk weighted exposure</b> <i>\$000s</i>	<b>Principal / Notional amounts</b>	<b>Risk weighted equivalents</b>	<i>Principal / Notional amounts</i>	<i>Risk weighted equivalents</i>
	<b>June 30, 2016</b>	<b>June 30, 2016</b>	<i>June 30, 2015</i>	<i>June 30, 2015</i>
<b>Credit risk</b>				
Claims on sovereigns	47,812	-	25,000	-
Claims on banks	354,822	182,210	233,466	114,058
Claims on corporates	404,236	404,236	330,097	264,250
Co-investments (including underwriting)	1,516,363	2,116,965	1,318,697	1,962,829
Other assets	61,466	90,357	157,696	182,500
<b>Off-balance sheet items</b>				
Commitments and contingent liabilities	64,761	19,994	60,895	22,345
Derivative financial instruments	102,920	57,369	92,027	53,244
Credit risk weighted exposure		2,871,131		2,599,226
<b>Market risk</b>				
Market risk weighted exposure		1,882		862
<b>Operational risk</b>				
Operational risk weighted exposure		500,122		463,705
Total risk weighted exposure (RWE)		3,373,135		3,063,793
<b>Tier 1 capital ratio (T1) / (RWE)</b>		<b>30.1%</b>		<b>28.5%</b>
<b>Risk asset ratio (TC) / (RWE)</b>		<b>30.3%</b>		<b>28.7%</b>
Minimum required as per CBB regulatory guidelines under Basel III		12.5%		12.5%
Capital cushion over minimum required as per CBB guidelines		599,616		495,103

Fair value unrealized gains on FVTPL investments amounting to \$59.1 million (June 30, 2015: losses of \$92.9 million) are reflected in retained earnings, which is part of Tier 1 Capital.

## 25. RISK MANAGEMENT

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Risk management is an integral part of the Group's corporate decision-making process. The Financial and Risk Management Committee (FRMC) oversees the Group's risk management activities, and sets the Group's risk profile on an enterprise wide basis. The FRMC is comprised of members of senior management drawn from all key areas of the Group.

The Group's primary risk management objective is to support its business objectives with sufficient economic capital. The Group employs risk models to determine the capital needed to cover unexpected losses from investment or other risks. This capital amount is known as economic capital and differs from regulatory capital as defined by the CBB using the Basel Accord (see Note 24). The economic capital requirement for each reporting segment is determined for a one year horizon and subsequently aggregated to determine the total economic capital. This total economic capital is then stress tested under a dynamic VaR approach. The dynamic VaR is calculated by using a five-year planning horizon, a 99% one-tailed confidence level and by recognizing diversification benefits across asset classes.

In addition to determining an adequate economic capital allocation for each reporting segment, the risk management team has developed tools in conjunction with leading risk management consultants to perform detailed risk analyses that specifically address the investment risks in each individual line of business.

In the notes below, placements with financial institutions includes \$24.5 million placed as funded credit contingent derivative with a financial counterparty.

The principal risks associated with the Group's business, and the related risk management processes are explained below:

### i) Counterparty credit risk

The Group is exposed to counterparty credit risk on its short term funds, placements, fair value of derivatives, receivables, advances, debt investments and guarantees. The Group manages counterparty credit risk by setting limits for all counterparties. The Group also monitors credit exposures, and continually assesses the creditworthiness of counterparties. Counterparty credit risk in respect of derivative financial instruments is limited to those with positive fair values (see Note 22). With respect to the counterparty credit risk exposure arising from other financial assets, the Group has a maximum exposure equal to the carrying value of these instruments. The Group also actively attempts to mitigate counterparty credit risks, where possible, through documented netting and margin arrangements with counterparties, under ISDA and CSA agreements.

The risk management team maintains an overall external rating-based methodology for setting Board approved counterparty limits. For rated counterparties, credit ratings from at least two rating agencies are used for developing counterparty limits. All non-rated counterparties are screened through due diligence and credit analysis prior to the assumption of credit exposures to them by Investcorp. These non-rated counterparties are categorized under the 'Standard' internal rating for financial reporting purposes.

## 25. RISK MANAGEMENT (CONTINUED)

### i) Counterparty credit risk (continued)

The table below shows the relationship between the internal rating\* and the category of the external rating grades:

Internal Rating	External Rating by S & P and Moody's
High	AAA to A
Standard	A- to B-

\* The internal rating is used to determine provisions and impairments for financial reporting purposes.

Internal rating categories are summarized as follows:

High - there is a very high likelihood of the asset being recovered in full and collateral may be available.

Standard – whilst there is a high likelihood that the asset will be recovered and therefore, represents low risk to the Group, the asset may not be collateralized.

Counterparty credit risk exposure is considered as past due when payment is due according to the contractual terms but is not received. During the current and previous year, none of the advances (refer note 7) were restructured.

The table below analyses the Group's maximum counterparty credit risk exposures at the balance sheet date without taking into account any credit mitigants.

June 30, 2016 \$000s	Neither past due nor impaired (a)		Past due but not impaired (b)		Impaired (c)	Provisions (d)	Maximum credit risk (a+b+c+d)	Average balance
	Credit risk rating							
	High	Standard						
Short-term funds	796	291,276	-	-	-	-	292,072	195,177
Placements with financial institutions and other liquid assets	609	132,625	-	-	-	-	133,234	270,455
Positive fair value of derivatives	90,210	-	-	-	-	-	90,210	52,627
Receivables	-	188,149	89,881	5,057	(5,057)	-	278,030	190,638
Advances	-	107,243	-	8,684	(10,684)	-	105,243	154,598
Co-investments - debt	-	32,576	-	-	-	-	32,576	39,187
Guarantees	-	3,500	-	-	-	-	3,500	3,558
<b>Total</b>	<b>91,615</b>	<b>755,369</b>	<b>89,881</b>	<b>13,741</b>	<b>(15,741)</b>	<b>-</b>	<b>934,865</b>	

June 30, 2015 \$000s	Neither past due nor impaired (a)		Past due but not impaired (b)		Impaired (c)	Provisions (d)	Maximum credit risk (a+b+c+d)	Average balance
	Credit risk rating							
	High	Standard						
Short-term funds	582	81,959	-	-	-	-	82,541	97,956
Placements with financial institutions and other liquid assets	222,083	34,563	-	-	-	-	256,646	247,076
Positive fair value of derivatives	74,226	-	-	-	-	-	74,226	15,127
Receivables	-	196,659	34,932	10,927	(10,927)	-	231,591	182,759
Advances	-	113,521	-	15,520	(17,520)	-	111,521	53,109
Co-investments - debt	-	45,798	-	-	-	-	45,798	46,699
Guarantees	-	3,616	-	-	-	-	3,616	3,616
<b>Total</b>	<b>296,891</b>	<b>476,116</b>	<b>34,932</b>	<b>26,447</b>	<b>(28,447)</b>	<b>-</b>	<b>805,939</b>	

## 25. RISK MANAGEMENT (CONTINUED)

### i) Counterparty credit risk (continued)

The aging analysis of the past due but not impaired financial assets is given in the table below.

<i>\$000s</i>	<b>June 30, 2016</b>	<i>June 30, 2015</i>
Up to 1 month	74,190	27,472
> 1 up to 3 months	5,556	5,139
> 3 up to 6 months	8,960	2,146
> 6 months	1,175	175
<b>Total</b>	<b>89,881</b>	<b>34,932</b>

The financial assets that are past due but not impaired mainly relate to subscriptions receivable from clients. These assets are over-collateralized by all other assets under management on behalf of these clients. The collateral is revalued from time to time in the same manner as the Group's exposure to investments. The fair value of collateral that the Group holds relating to financial assets that are past due but not impaired at June 30, 2016 amounts to \$776.7 million (June 30, 2015: \$229.0 million).

The breakdown of provisions being carried against advances and receivables by geographical region and industry sector is as follows:

<i>\$000s</i>	<b>June 30, 2016</b>	<i>June 30, 2015</i>
<b>Geographical Region</b>		
North America	15,741	26,548
Europe	-	1,613
Other	-	286
<b>Total</b>	<b>15,741</b>	<b>28,447</b>
<b>Industry Sector</b>		
Banking and Finance	2,014	2,097
Consumer products	-	210
Distribution	-	1,686
Industrial products	-	92
Industrial services	-	2,383
Real estate	13,727	19,663
Technology and Telecom	-	2,056
Others	-	260
<b>Total</b>	<b>15,741</b>	<b>28,447</b>

## 25. RISK MANAGEMENT (CONTINUED)

### ii) Funding liquidity risk

Funding liquidity risk is the risk that the Group will be unable to fund increases in assets and meet obligations when they fall due, without incurring unacceptable losses. To mitigate this risk, the Group implements a comprehensive liquidity risk management framework, which includes use of risk limits, monitoring systems and scenario analyses that are incorporated into a contingency funding plan. The framework is consistent with regulatory requirements and is subject to Board and senior management oversight. Liquidity management aims to arrange diversified funding sources and maintain comfortable and laddered debt maturities. The Group manages assets with liquidity in mind, and it monitors liquidity on a daily basis.

The table below summarizes the maturity profile of the Group's assets and liabilities based on expected realizations.

June 30, 2016 \$000s	Up to 3 months	>3 months up to 1 year	Sub-Total up to 1 year	>1 year up to 5 years	>5 years up to 10 years	>10 years up to 20 years	Non-cash items	Total
<b>Assets</b>								
<b>Financial assets</b>								
Cash and short-term funds	292,214	-	292,214	-	-	-	-	292,214
Placement with financial institutions and other liquid assets	108,026	-	108,026	25,208	-	-	-	133,234
Positive fair value of derivatives	21,512	37	21,549	9,416	581	58,664	-	90,210
Receivables	185,838	9,008	194,846	83,184	-	-	-	278,030
Advances	19,814	2,927	22,741	82,502	-	-	-	105,243
Underwritten investments	493,484	-	493,484	-	-	-	-	493,484
<b>Co-investments</b>								
Corporate investment	30,800	29,665	60,465	542,175	-	-	-	602,640
Alternative investment solutions	159,156	60,046	219,202	96,625	-	-	-	315,827
Real estate investment	-	-	-	104,412	-	-	-	104,412
<b>Total financial assets</b>	<b>1,310,844</b>	<b>101,683</b>	<b>1,412,527</b>	<b>943,522</b>	<b>581</b>	<b>58,664</b>	<b>-</b>	<b>2,415,294</b>
<b>Non-financial assets</b>								
Prepayments	-	-	-	-	-	-	42,582	42,582
Premises, equipment and other assets	-	-	-	-	-	-	39,277	39,277
<b>Total assets</b>	<b>1,310,844</b>	<b>101,683</b>	<b>1,412,527</b>	<b>943,522</b>	<b>581</b>	<b>58,664</b>	<b>81,859</b>	<b>2,497,153</b>
<b>Liabilities</b>								
<b>Financial liabilities</b>								
Call accounts	11,291	-	11,291	118,696	-	-	-	129,987
Term and institutional accounts	30,108	44,532	74,640	49,473	-	-	-	124,113
Payables and accrued expenses	170,619	13,985	184,604	16,786	-	-	-	201,390
Negative fair value of derivatives	23,006	246	23,252	5,418	-	20,810	-	49,480
Medium-term debt	-	41,694	41,694	361,387	-	-	-	403,081
Long-term debt	-	-	-	-	-	478,981	-	478,981
<b>Total financial liabilities</b>	<b>235,024</b>	<b>100,457</b>	<b>335,481</b>	<b>551,760</b>	<b>-</b>	<b>499,791</b>	<b>-</b>	<b>1,387,032</b>
<b>Non-financial liability</b>								
Deferred fees	-	-	-	-	-	-	92,878	92,878
<b>Total liabilities</b>	<b>235,024</b>	<b>100,457</b>	<b>335,481</b>	<b>551,760</b>	<b>-</b>	<b>499,791</b>	<b>92,878</b>	<b>1,479,910</b>
Net gap	1,075,820	1,226	1,077,046	391,762	581	(441,127)	(11,019)	1,017,243
Cumulative liquidity gap	1,075,820	1,077,046	1,077,046	1,468,808	1,469,389	1,028,262	1,017,243	



## 25. RISK MANAGEMENT (CONTINUED)

### ii) Funding liquidity risk (continued)

June 30, 2015 \$000s	Up to 3 months	>3 months up to 1 year	Sub-Total up to 1 year	>1 year up to 5 years	>5 years up to 10 years	>10 years up to 20 years	Non-cash items	Total
<b>Assets</b>								
<b>Financial assets</b>								
Cash and short-term funds	82,665	-	82,665	-	-	-	-	82,665
Placement with financial institutions and other liquid assets	256,646	-	256,646	-	-	-	-	256,646
Positive fair value of derivatives	1,362	6	1,368	19,512	675	52,671	-	74,226
Receivables	145,953	12,227	158,180	73,411	-	-	-	231,591
Advances	2,683	8,366	11,049	100,472	-	-	-	111,521
Underwritten investments	87,505	-	87,505	-	-	-	-	87,505
<b>Co-investments</b>								
Corporate investment	32,104	28,714	60,818	606,421	-	-	-	667,239
Alternative investment solutions	239,090	119,866	358,956	62,100	-	-	-	421,056
Real estate investment	-	-	-	142,897	-	-	-	142,897
<b>Total financial assets</b>	<b>848,008</b>	<b>169,179</b>	<b>1,017,187</b>	<b>1,004,813</b>	<b>675</b>	<b>52,671</b>	<b>-</b>	<b>2,075,346</b>
<b>Non-financial assets</b>								
Prepayments	-	-	-	-	-	-	43,314	43,314
Premises, equipment and other assets	-	-	-	-	-	-	42,758	42,758
<b>Total assets</b>	<b>848,008</b>	<b>169,179</b>	<b>1,017,187</b>	<b>1,004,813</b>	<b>675</b>	<b>52,671</b>	<b>86,072</b>	<b>2,161,418</b>
<b>Liabilities</b>								
<b>Financial liabilities</b>								
Call accounts	13,744	-	13,744	87,283	-	-	-	101,027
Term and institutional accounts	4,867	25,004	29,871	7,808	-	-	-	37,679
Payables and accrued expenses	221,825	5,037	226,862	13,501	-	-	-	240,363
Negative fair value of derivatives	11,694	6	11,700	10,564	-	14,479	-	36,743
Medium-term debt	-	-	-	417,081	-	-	-	417,081
Long-term debt	-	-	-	-	-	346,235	-	346,235
<b>Total financial liabilities</b>	<b>252,130</b>	<b>30,047</b>	<b>282,177</b>	<b>536,237</b>	<b>-</b>	<b>360,714</b>	<b>-</b>	<b>1,179,128</b>
<b>Non-financial liability</b>								
Deferred fees	-	-	-	-	-	-	100,290	100,290
<b>Total liabilities</b>	<b>252,130</b>	<b>30,047</b>	<b>282,177</b>	<b>536,237</b>	<b>-</b>	<b>360,714</b>	<b>100,290</b>	<b>1,279,418</b>
<b>Net gap</b>	<b>595,878</b>	<b>139,132</b>	<b>735,010</b>	<b>468,576</b>	<b>675</b>	<b>(308,043)</b>	<b>(14,218)</b>	<b>882,000</b>
<b>Cumulative liquidity gap</b>	<b>595,878</b>	<b>735,010</b>	<b>735,010</b>	<b>1,203,586</b>	<b>1,204,261</b>	<b>896,218</b>	<b>882,000</b>	<b>882,000</b>

25. RISK MANAGEMENT (CONTINUED)

ii) Funding liquidity risk (continued)

**Contractual maturity of financial liabilities on an undiscounted basis**

The table below presents the cash flows payable by the Group relating to its financial liabilities and derivatives upon their respective earliest contractual maturities at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows (i.e. nominal plus interest) determined by using the forward yield curve to calculate future floating rate cash flows for the relevant periods.

<i>June 30, 2016</i> <i>\$000s</i>	<i>Up to</i> <i>3 months</i>	<i>&gt;3 months</i> <i>up to 1 year</i>	<i>&gt;1 year</i> <i>up to 5 years</i>	<i>&gt;5 years</i> <i>up to 10 years</i>	<i>&gt;10 years</i> <i>up to 20 years</i>	<i>Total</i>
Financial liabilities						
Call accounts	134,847	-	-	-	-	134,847
Term and institutional accounts	30,774	46,457	50,443	-	-	127,674
Payables and accrued expenses	170,620	13,985	16,785	-	-	201,390
Medium-term debt	3,032	69,181	400,317	-	-	472,530
Long-term debt	8,320	8,320	66,561	83,202	486,671	653,074
	347,593	137,943	534,106	83,202	486,671	1,589,515
Derivatives:						
Contracts settled on a gross basis:						
Contractual amounts payable	1,338,290	34,375	303,587	-	-	1,676,252
Contractual amounts receivable	(1,366,885)	(34,261)	(323,336)	-	-	(1,724,482)
Contracts settled on a net basis:						
Contractual amounts payable (receivable)	743	(9,242)	(41,402)	(43,400)	(32,268)	(125,569)
Commitments	10,047	37,075	14,139	-	-	61,261
Guarantees	-	-	-	3,500	-	3,500
<b>Total undiscounted financial liabilities</b>	<b>329,788</b>	<b>165,890</b>	<b>487,094</b>	<b>43,302</b>	<b>454,403</b>	<b>1,480,477</b>
<i>June 30, 2015</i> <i>\$000s</i>	<i>Up to</i> <i>3 months</i>	<i>&gt;3 months</i> <i>up to 1 year</i>	<i>&gt;1 year</i> <i>up to 5 years</i>	<i>&gt;5 years</i> <i>up to 10 years</i>	<i>&gt;10 years</i> <i>up to 20 years</i>	<i>Total</i>
Financial liabilities						
Call accounts	102,065	-	-	-	-	102,065
Term and institutional accounts	4,934	25,612	8,283	-	-	38,829
Payables and accrued expenses	221,825	5,037	13,501	-	-	240,363
Medium-term debt	2,438	28,228	485,982	-	-	516,648
Long-term debt	7,309	7,309	58,472	73,090	435,415	581,595
	338,571	66,186	566,238	73,090	435,415	1,479,500
Derivatives:						
Contracts settled on a gross basis:						
Contractual amounts payable	786,063	18,069	223,356	-	-	1,027,488
Contractual amounts receivable	(776,576)	(16,934)	(238,098)	-	-	(1,031,608)
Contracts settled on a net basis:						
Contractual amounts payable (receivable)	3,187	(8,194)	(26,201)	(19,179)	(6,751)	(57,138)
Commitments	2,219	30,675	24,386	-	-	57,280
Guarantees	-	-	-	3,616	-	3,616
<b>Total undiscounted financial liabilities</b>	<b>353,464</b>	<b>89,802</b>	<b>549,681</b>	<b>57,527</b>	<b>428,664</b>	<b>1,479,138</b>

25. RISK MANAGEMENT (CONTINUED)

iii) Concentration risk

Concentration risk arises when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location. The Group's policies and procedures and the broad geographical and industry spread of its activities limit its exposure to any concentration risk. Additionally management has established credit limits for geographic and counterparty exposures, which are regularly monitored.

The distribution of assets and off-balance sheet items by geographical region and industry sector is as follows:

	June 30, 2016			June 30, 2015		
	<i>Assets exposed to credit risk</i>	<i>Off-balance sheet items exposed to credit risk</i>	<i>Total credit risk exposure</i>	<i>Assets exposed to credit risk</i>	<i>Off-balance sheet items exposed to credit risk</i>	<i>Total credit risk exposure</i>
<b>\$000s</b>						
<b>Geographical Region</b>						
North America	730,366	3,500	733,866	592,132	3,616	595,748
Europe	157,207	-	157,207	131,560	-	131,560
MENA*	43,792	-	43,792	78,631	-	78,631
Total	931,365	3,500	934,865	802,323	3,616	805,939
* including Turkey						

	June 30, 2016			June 30, 2015		
	<i>Assets exposed to credit risk</i>	<i>Off-balance sheet items exposed to credit risk</i>	<i>Total credit risk exposure</i>	<i>Assets exposed to credit risk</i>	<i>Off-balance sheet items exposed to credit risk</i>	<i>Total credit risk exposure</i>
<b>\$000s</b>						
<b>Industry Sector</b>						
Banking and Finance	570,237	-	570,237	530,921	116	531,037
Consumer products	82,969	-	82,969	18,587	-	18,587
Consumer services	47,542	-	47,542	44,023	-	44,023
Distribution	1,065	-	1,065	3,565	-	3,565
Industrial products	85,556	-	85,556	99,262	-	99,262
Real estate	52,560	3,500	56,060	70,006	3,500	73,506
Technology and Telecom	88,844	-	88,844	34,138	-	34,138
Others	2,592	-	2,592	1,821	-	1,821
Total	931,365	3,500	934,865	802,323	3,616	805,939

## 25. RISK MANAGEMENT (CONTINUED)

### iv) Market price risk

The principal market related risks to which the Group is exposed are foreign currency risk, interest rate risk and equity price risk associated with its co-investments in alternative investment solutions, corporate investments and real estate investments, as well as on its debt financings. For the purpose of managing market price risks, the Group has established appropriate procedures and limits approved by the Board of Directors.

In addition, for internal risk assessments, the Group uses a variety of internal and external models to analyze the market price risks that may arise from adverse market movements.

Market price risk has been further detailed below under (a) foreign currency risk, (b) interest rate risk and (c) equity price risk.

#### iv) (a) Foreign currency risk

The Group's overall policy is generally to hedge all non-US dollar denominated assets, liabilities and commitments; and a proportion of its assets denominated in US-pegged currencies, into US dollars utilizing currency risk management products. In the normal course of its business the Group utilizes forward foreign exchange contracts and other foreign exchange derivatives to manage its exposure to fluctuations in foreign exchange rates. Positions are monitored on a daily basis and hedging strategies are used to ensure positions are maintained within established exposure and Value at Risk ("VaR") risk limits.

The Group's significant net hedged and unhedged foreign currency positions are set out below.

<i>\$000s</i>	<i>June 30, 2016</i>		<i>June 30, 2015</i>	
	<i>Net hedged exposure</i>	<i>Net unhedged exposure</i>	<i>Net hedged exposure</i>	<i>Net unhedged exposure</i>
<i>Long (Short)</i>				
Bahraini Dinar*	27,030	60,599	-	64,755
Saudi Riyal*	-	(313)	-	353
Euro	172,620	77	237,093	(132)
Pounds Sterling	10,165	126	31,703	206
Swiss Francs	(134,902)	7	(141,768)	123
Japanese Yen	(360,772)	(1,694)	(303,751)	533
	(285,859)	58,802	(176,723)	65,838

\* Currency exchange rate currently pegged against the US Dollar.

Incidental unhedged positions are subjected to market risk calculation based on their VaR. VaR estimates the potential loss due to market movement of foreign exchange rates or volatility of those rates. Potential market movements of foreign exchange rates are derived from a study of their historical volatility. The risk methodology is based on the assumption that changes in foreign exchange rates follow a normal probability distribution over time. The characteristics of normal distribution are then used to assess portfolio risk. However, the Group's risk management team conducts back testing by comparing the daily VaR with the daily profit and loss to ensure the robustness of the VaR model.

25. RISK MANAGEMENT (CONTINUED)

iv) Market price risk (continued)

iv) (a) Foreign currency risk (continued)

The following table summarizes the 99% confidence level over a 1-day holding period VaR for the Group's foreign currency exposures.

<i>\$000s</i>	<i>2016</i>	<i>2015</i>
Average FX VaR	9	7
Year end FX VaR	31	9
Maximum FX VaR	43	29
Minimum FX VaR	1	1

The foreign exchange gain recognized in the income statement as a result of incidental unhedged positions and costs of hedging against foreign exchange risk amounts to a gain of \$0.3 million (2015: loss of \$1.2 million).

iv) (b) Interest rate risk

The Group closely monitors interest rate movements, and seeks to limit its exposure to such movements by managing the interest rate repricing structure of its assets and liabilities. The Group actively manages its interest rate repricing gap exposure, with a bias towards floating rates and with exposure limits that are approved by the Board of Directors. The Group does not take interest rate trading positions and all of its interest rate risk is typically in the banking book where hedge accounting applies. The Group also utilizes interest rate related derivative financial instruments to manage its exposure to fluctuations in interest rates for specific transactions or a group of transactions.

A majority of the Group's interest earning assets and interest bearing liabilities carry floating rates of interest or if they carry fixed rates they have been hedged to floating rates of interest, except for the following:

- Investments amounting to \$29.1 million (June 30, 2015: \$29.6 million), which earn interest at an effective rate approximating 14.8% (June 30, 2015: 14.8%) per annum.
- Term and institutional accounts amounting to \$28.2 million (June 30, 2015: \$37.1 million) on which interest is paid at an effective rate of 2.53% (June 30, 2015: 2.49%) per annum.

25. RISK MANAGEMENT (CONTINUED)

iv) (b) Interest rate risk (continued)

The following table depicts the sensitivity of the Group's net income to a 200 basis points possible change in interest rates, with all other variables held constant. The sensitivity is based on the floating rate financial assets and financial liabilities (including items hedged back to floating rate) held at the balance sheet date.

<i>\$000s</i> <i>Currency</i>	<i>Sensitivity to net income for +200 basis points</i>	<i>Sensitivity to net income for -200 basis points</i>
	<i>June 30, 2016</i>	
Euro	(633)	-
Pounds Sterling	(36)	9
Japanese Yen	660	-
US Dollar	(12,844)	5,588
Others	1,200	(378)
<b>Total</b>	<b>(11,653)</b>	<b>5,219</b>

<i>\$000s</i> <i>Currency</i>	<i>Sensitivity to net income for +200 basis points</i>	<i>Sensitivity to net income for -200 basis points</i>
	<i>June 30, 2015</i>	
Euro	(3,268)	36
Pounds Sterling	(655)	168
Japanese Yen	602	(50)
US Dollar	(901)	1,488
Others	185	(204)
<b>Total</b>	<b>(4,037)</b>	<b>1,438</b>

Potentially significant variances in interest rate sensitivity may exist at dates other than the year end.

25. RISK MANAGEMENT (CONTINUED)

iv) Market price risk (continued)

iv) (c) Equity price risk

The Group's equity price risk arises primarily from its co-investments in corporate investment, real estate investment and alternative investment solutions.

**Co-investments in corporate investment and real estate investment**

The Group manages the equity price risk of its co-investments in corporate investment and real estate investment on a portfolio basis as well as at the individual investment level.

The table below summarizes the sensitivity of the Group's co-investments in CI and RE (see Note 26) to changes in multiples / capitalization rates / quoted bid prices.

June 30, 2016				Projected Balance sheet		Impact on Income		
\$000s		Factor	Change	Balance sheet exposure	Exposure			
CI co-investments	EBITDA Multiples	+/- 0.5x		538,810	For increase 591,182	For decrease 488,524	For increase 52,372	For decrease (50,286)
	Quoted bid price	+/- 1%		15,526	15,681	15,371	155	(155)
RE co-investments	Capitalization Rate	-/+ 1%		94,125	For decrease 111,952	For increase 77,715	For decrease 17,827	For increase (16,410)
June 30, 2015					Projected Balance sheet		Impact on Income	
\$000s		Factor	Change	Balance sheet exposure	Exposure			
CI co-investments	EBITDA Multiples	+/- 0.5x		600,044	For increase 678,269	For decrease 521,947	For increase 78,225	For decrease (78,097)
	Revenue Multiples	+/- 0.5x		288	416	160	128	(128)
	Quoted bid price	+/- 1%		17,960	18,140	17,780	180	(180)
RE co-investments	Capitalization Rate	-/+ 1%		119,523	For decrease 151,681	For increase 94,604	For decrease 32,158	For increase (24,919)

In the opinion of the Group's management there is no material sensitivity in the net income of the Group to any reasonably possible changes in the fair value of strategic co-investments.

**Co-investments in alternative investment solutions**

The Group manages the market price risk in its AIS portfolio through its market risk management framework that uses the VaR technique. VaR techniques produce estimates of the potential negative change in the market value of a portfolio over a specified time horizon at given confidence levels.

The table below sets out the VaR, at a 99% confidence level and a one-month time horizon, for the Group's Alternative Investment Solutions exposure.

\$000s	2016	2015
Average VaR	12,213	15,888
Year end VaR	10,659	15,155
Maximum VaR	13,714	17,595
Minimum VaR	10,659	13,046

## 25. RISK MANAGEMENT (CONTINUED)

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### v) Operational risk

Operational risk is defined as the risk of loss arising from inadequate or failed internal processes, people and systems or from external events (such as natural disasters, changes in regulation or outsourcing of operations). Investcorp includes in this definition legal risk but excludes reputational and strategic risks.

While operational risks cannot be entirely eliminated, they are managed and mitigated by ensuring that appropriate infrastructure, controls, systems, procedures and trained and competent people are in place throughout Investcorp. The internal audit department makes regular, independent appraisals of the control environment in all identified risk areas. Contingency arrangements, which are tested from time to time, are also in place to support operations in the event of a range of possible disaster scenarios. In addition, Investcorp carries errors and omissions insurance against legal risks arising from its business activities.

As a part of Basel III compliance, Investcorp applies the Basic Indicator Approach ('BIA') to measure operational risk and also is implementing a Board of Directors approved operational risk management framework. Under the BIA approach, the operational risk charge is calculated by taking Investcorp's average gross income over the preceding two years and current financial year and multiplying it by a fixed alpha coefficient which has been set at 15 per cent in the CBB's Basel III capital adequacy framework. The operational risk management framework consists of the following: 1) "Risk Control and Self-Assessment": Self-assess operational risks by going through key business processes end-to-end, 2) Evaluate the adequacy of existing process controls, 3) Implement control modifications to reduce operational risks and determine residual risks and 4) Monitor and report operational risk events to senior management and the Board.

## 26. FAIR VALUE OF FINANCIAL INSTRUMENTS

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Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, on the basis that market participants act in their economic best interest.



## 26. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The Group has established guidelines for the valuation of its investments which are reviewed by the Board of Directors and abides by guidelines issued under IFRS on valuation of investments and guidelines recommended by the International Private Equity and Venture Capital Association. The Group performs valuations of its corporate and real estate investments on a quarterly basis. The business support teams work along with deal teams to prepare valuation packages in accordance with the valuation guidelines of the Group. The valuation packages are then presented to the Valuation Committee which is comprised of senior members of the Finance team and investing lines of business. The Valuation Committee has the final responsibility of reviewing and approving the fair value of all investments.

Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Fair value adjustments arise from re-measurement of liabilities which are hedged, investments and derivatives. Nonetheless the actual amount that is realized in a future transaction may differ from the current estimate of fair value, given the inherent uncertainty surrounding valuations of unquoted investments.

The fair values of the Group's financial assets and liabilities on the consolidated balance sheet are not materially different from their carrying values except for certain liabilities carried at amortized cost. The fair value of medium and long term debt amounts to \$814.3 million (June 30, 2015: \$763.0 million) as compared to the carrying value of \$901.2 million (June 30, 2015: \$782.8 million). The fair value of medium and long term debt is based on inputs from third party banks and falls under Level 3 of the fair value hierarchy described below.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for identical assets or liabilities;

Level 2: input other than quoted prices that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

During the current financial year, there was a transfer of \$15.5 million from level 3 to level 1 (2015: \$13.2 million) under co-investments in corporate investments. This represents the listing on a stock exchange of previously unquoted investments. Further, there was also a transfer of \$4.5 million from level 1 to level 3 (2015: nil) also under co-investments in corporate investments which represents the de-listing of a previously quoted investment. Additionally, under alternative investment solutions, an exposure of \$29.8 million (June 30, 2015: \$51.6 million) is comprised of illiquid side pocket investments which are classified as Level 3. The year to date fair value changes on this AIS exposure amounts to a loss of \$6.5 million (June 30, 2015: loss of \$6.8 million) and the net redemptions amounts to \$15.3 million (June 30, 2015: \$21.7 million).

The fair values of financial assets that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques which are explained in Notes 9, 10, 11 and 22 to the financial statements.

## 26. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

<i>June 30, 2016</i>				
<i>\$000s</i>	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
<b>Financial assets</b>				
Positive fair value of derivatives	-	90,210	-	90,210
<u>Co-investments</u>				
Corporate investment	15,526	-	564,825	580,351
Alternative investment solutions	-	286,019	29,808	315,827
Real estate investment	-	-	94,125	94,125
<b>Total financial assets</b>	<b>15,526</b>	<b>376,229</b>	<b>688,758</b>	<b>1,080,513</b>
<b>Financial liabilities</b>				
Negative fair value of derivatives	-	49,480	-	49,480
<b>Total financial liabilities</b>	<b>-</b>	<b>49,480</b>	<b>-</b>	<b>49,480</b>
<i>June 30, 2015</i>				
<i>\$000s</i>	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>	<i>Total</i>
<b>Financial assets</b>				
Positive fair value of derivatives	-	74,226	-	74,226
<u>Co-investments</u>				
Corporate investment	17,960	-	626,855	644,815
Alternative investment solutions	-	369,450	51,606	421,056
Real estate investment	-	-	119,523	119,523
<b>Total financial assets</b>	<b>17,960</b>	<b>443,676</b>	<b>797,984</b>	<b>1,259,620</b>
<b>Financial liabilities</b>				
Negative fair value of derivatives	-	36,743	-	36,743
<b>Total financial liabilities</b>	<b>-</b>	<b>36,743</b>	<b>-</b>	<b>36,743</b>

## 26. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

A reconciliation of the opening and closing amounts of Level 3 co-investment in corporate investment and real estate investment is given below:

<i>June 30, 2016</i> <i>\$000s</i>	<i>At beginning</i>	<i>Net new acquisitions</i>	<i>Fair value movements*</i>	<i>Movements relating to realizations</i>	<i>Other movements**</i>	<i>At end</i>
<i>CI co-investments</i>	626,855	42,142	96,523	(231,365)	30,670	564,825
<i>RE co-investments</i>	119,523	32,776	(19,589)	(31,844)	(6,741)	94,125
<b>Total</b>	<b>746,378</b>	<b>74,918</b>	<b>76,934</b>	<b>(263,209)</b>	<b>23,929</b>	<b>658,950</b>
*Includes \$0.1 million fair value loss on available for sale investments and unrealized fair value gains of \$42.9m.						
**Other movements include add-on funding and foreign currency translation adjustments.						

<i>June 30, 2015</i> <i>\$000s</i>	<i>At beginning</i>	<i>Net new acquisitions</i>	<i>Fair value movements*</i>	<i>Movements relating to realizations</i>	<i>Other movements**</i>	<i>At end</i>
<i>CI co-investments</i>	884,830	29,528	44,241	(244,274)	(87,470)	626,855
<i>RE co-investments</i>	103,288	33,785	(3,030)	(13,702)	(818)	119,523
<b>Total</b>	<b>988,118</b>	<b>63,313</b>	<b>41,211</b>	<b>(257,976)</b>	<b>(88,288)</b>	<b>746,378</b>
*Includes \$0.7 million fair value gain on available for sale investments and unrealized fair value gains of \$16.4m.						
**Other movements include add-on funding and foreign currency translation adjustments.						

## 27. EMPLOYEE COMPENSATION

Investcorp has a clear and well-defined “pay for risk-adjusted long-term performance” philosophy that pervades its culture and motivates its employees to target delivery of consistent top-quartile performance. This philosophy is exhibited in Investcorp’s remuneration programs and it is reflected in its annual remuneration decisions.

The remuneration that is paid to Investcorp’s employees is divided into two fundamental components: (i) fixed remuneration, i.e., salary and benefits, and (ii) variable remuneration.

Variable remuneration, comprised of cash and awards under deferred remuneration programs, is remuneration that varies from year to year and the amount of which is dependent upon (i) the financial performance of Investcorp as a whole, (ii) the risk-adjusted performance of each employee’s respective line of business and (iii) the performance of the individual employee.

Investcorp extensively utilizes deferred remuneration programs as part of employees’ remuneration. These programs are comprised of investment carried interest and co-investment programs and share-linked programs as described briefly below.

**27. EMPLOYEE COMPENSATION (CONTINUED)**

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**Programs for Investment Profit Participation**

The Group's investment professionals in its corporate investment, real estate investment and placement and relationship management lines of business participate in investment carried interest programs, whereby a certain variable portion of exit proceeds due to investors from realization of their investments is shared with these professionals, provided certain pre-established minimum client return hurdles are satisfied. Netting mechanisms are used so that returns from investments that perform well are netted against other investments in which losses are sustained. Since this carry is awarded upfront at the time of acquisition it has no significant value at the time of the award.

**Programs for Investment Participation**

Investment professionals and relationship managers also participate in a co-investment program pursuant to which they acquire an interest in the Investcorp Group's investments that they manage at the Investcorp Group's balance sheet carrying value, thereby resulting in no gain or loss to Investcorp except for any potential impairment losses on the financing provided.

Under certain legacy co-investment programs, the Group provided financing at market rates to or on behalf of eligible employees, to invest in these programs on a levered basis. The permissible levels of leverage varied on a product to product and program to program basis. The aggregate remaining amount of such financing provided to or on behalf of employees as of June 30, 2016 is \$25.8 million (June 30, 2015: \$42.2 million).

A portion of the deferred remuneration awarded to eligible employees is also in the form of co-investment exposures. These awards have different vesting conditions and are not transferable. An income statement charge of \$13.0 million (2015: \$3.3 million) was taken by the Group based on management's best estimate of the likely vesting of the awards.

**Employee Share-Linked Plans**

SHL sponsors various employee share-linked plans under which a portion of the deferred remuneration awarded to eligible employees is in the form of SIPCO shares or phantom SIPCO shares or performance-linked SIPCO share based awards that represent a beneficial interest in the ordinary shares of the Bank. These SIPCO awards have different vesting periods and are not transferable.

SIPCO shares or phantom SIPCO shares or performance-linked SIPCO share based awards are granted to the employees at their fair value on the grant date. The fair value of SIPCO shares for purposes of the plans is estimated considering their non-transferability and the indirect nature of the underlying beneficial ownership. The value of SIPCO shares granted during the year is \$15.7 million (2015: \$3.6 million). The start and end date of the vesting period for each grant varies from plan to plan and is based on continued employment (unless employment is terminated due to death, disability or retirement) as well as satisfaction of certain performance conditions. The determination of the amount of expense to be recognized as compensation expense in any year is estimated based on a model that takes into account the probability weighted vesting of the shares at the fair value on the grant date using the historical pattern of employee tenure. These estimates are updated regularly based on actual information.

## 27. EMPLOYEE COMPENSATION (CONTINUED)

An income statement charge of \$15.6 million (2015: \$9.1 million) was taken by the Group based on management's best estimate of the number of shares that are likely to vest. The grant date value of shares vested during the year amounted to \$15.5 million (2015: \$15.7 million). The details of shares granted, vested and forfeited during the year are as follows:

<i>Number of shares</i>	<b>2016</b>	<i>2015*</i>
Granted during the year	1,760,177	482,500
Vested during the year	2,309,689	1,559,800
Forfeited during the year	48,378	38,700

\* Number of shares for 2015 have been re-aligned to reflect the share split executed in financial year 2016.

## 28. RELATED PARTY TRANSACTIONS

For the Group, related parties include its investee companies, companies that hold clients' investments (investment holding companies), client fund companies associated with AIS, and SIPCO Limited.

It also includes major shareholders, directors and senior management of the Bank, their immediate families and entities controlled, jointly controlled or significantly influenced by such parties. Income is earned or expense is incurred in the Group's transactions with such related parties in the ordinary course of business. The Group's management approves the terms and conditions of all related party transactions.

Although these companies are being classified as related parties, the Group administers and manages the companies that hold clients' investments on a fiduciary basis on behalf of its clients who are third parties and are the beneficiaries of a majority of the economic interest from the underlying investments of these companies. As a result, the true nature of the Group's transactions with these companies is effectively at commercial terms as specified under pre-determined management agreements.

In addition to the compensation and benefits to employees disclosed in Note 27, the income earned and expenses incurred in connection with related party transactions included in these consolidated financial statements are as follows:

<b>\$000s</b>		<b>June 2016</b>	<i>June 2015</i>
AUM fees	Investee and investment holding companies	64,741	76,514
Deal fees	Investee and investment holding companies	152,835	122,328
Asset based income	Investee companies	22,502	19,143
Provisions for impairment	Employee investment programs	(1,560)	(1,180)
Interest expense	Investment holding companies	(313)	(89)
Operating expenses	Directors' remuneration	(1,320)	(1,420)
Operating expenses	Professional fees	(1,680)	-

## 28. RELATED PARTY TRANSACTIONS (CONTINUED)

Of the staff compensation for the year set out in Note 5, \$70.3 million (2015: \$59.0 million) is attributable to senior management (including a director who was an employee during the year). Of the above mentioned remuneration of senior management, \$47.2 million (2015: \$48.9 million) is in the form of salaries and other short term benefits.

In addition to the compensation and benefits to employees disclosed in Note 27, the balances with related parties included in these consolidated financial statements are as follows:

	June 30, 2016			June 30, 2015		
	Assets	Liabilities	Off-balance sheet	Assets	Liabilities	Off-balance sheet
<b><u>\$000s</u></b>						
<b><u>Outstanding balances</u></b>						
Strategic shareholders	-	6,272	-	4,825	16,540	-
Investee companies	56,113	-	-	41,186	-	-
Investment holding companies	137,950	100,282	19,986	126,283	71,620	35,082
Fund companies associated with the AIS	42,817	-	20,786	13,279	-	-
Directors and senior management	-	3,088	-	1,148	1,992	-
	<b>236,880</b>	<b>109,642</b>	<b>40,772</b>	<b>186,721</b>	<b>90,152</b>	<b>35,082</b>

## 29. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements of the Group are prepared in accordance with International Financial Reporting Standards ("IFRS"), in conformity with the Bahrain Commercial Companies Law, the Central Bank of Bahrain and Financial Institutions Law, the CBB rule book (Volume 1 and applicable provisions of Volume 6 and CBB directives), the CBB Capital Markets regulations and the rules and procedures of the Bahrain Bourse.

The consolidated financial statements are prepared and presented in United States dollars, this being the functional currency of the Group, and rounded to the nearest thousands (\$000s) unless otherwise stated. Certain prior year balances have been reclassified to conform to the current period presentation.

The accounting policies adopted are consistent with those of the previous financial year.

**29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)*****Standards issued but not yet effective***

Standards issued but not yet effective, which the Group reasonably expects to be applicable at a future date are listed below together with their effective date.

- IAS1 Presentation of Financial Statements – Amendments to Disclosure Initiative
- Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities - Applying the Consolidation Exception
- IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets – Clarification of Acceptable Methods of Depreciation and Amortization (January 1, 2016)
- IAS 27 Separate Financial Statements – Amendments relating to Equity Method in Separate Financial Statements (January 1, 2016)
- IFRS 9 Financial Instruments: Classification and Measurement (January 1, 2018)
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (January 1, 2016)
- IFRS 11 Joint Arrangements – Amendments relating to Accounting for Interests in Joint Operations (January 1, 2016)
- IFRS 16 Leases (January 1, 2019)

Annual Improvements 2012-2014 cycle (Effective for periods beginning on or after January 1, 2016)

- IFRS 7 Financial Instruments - Disclosure

The Group's management is considering the implications of these standards and amendments, their impact on the Group's consolidated financial position and results and the timing of their adoption by the Group.

*i) Accounting convention*

The consolidated financial statements are prepared under the historical cost convention except for the re-measurement at fair value of financial instruments under IAS 39 and revaluation of premises and equipment.

*ii) Going concern*

The Group's management has made an assessment of its ability to continue as a going concern and is satisfied that the Group has sufficient resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on a going concern basis.

**29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

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*iii) Use of estimates and judgments*

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amount of financial assets and liabilities at the date of the financial statements. The use of estimates is principally limited to the determination of the fair values of FVPTL co-investments in corporate investments and real estate investments (see Notes 9 and 11), the determination of performance fees on assets under management, impairment provisions for financial assets other than FVTPL investments (see Note 12) and allocation of placement fee to the performance obligations as described later.

In the process of applying the Group's accounting policies, management has made the following judgments with respect to classification of financial assets, apart from those involving estimates, which have the most significant effect on the amounts recognized in the consolidated financial statements.

*iv) Classification of financial assets**a) Investments*

On initial investment, management decides whether an investment should be classified as held to maturity, held for trading, carried as FVTPL, or Available-For-Sale ("AFS").

For those deemed to be held to maturity, management ensures that the requirements of IAS 39 are met and, in particular, the Group has the intention and ability to hold these investments to maturity.

Investments acquired with the intention of a long-term holding period, such as in corporate investments, real estate investments or AIS investments, including those over which the Group has significant influence, are classified as FVTPL investments when the following criteria are met:

1. they have readily available reliable measures of fair values; and
2. the performance of such investments is evaluated on a fair value basis in accordance with the Group's investment strategy and information is provided internally on that basis to the Group's senior management and board of directors.

All other investments are classified as AFS.

*b) Other liquid assets*

Other liquid assets, which form part of "placements with financial institutions and other liquid assets", are recorded at amortized cost less any impairment in value other than those assets which contain embedded derivatives requiring either separation of the embedded derivative or classification of the entire instrument as FVTPL assets. The management has designated such assets as FVTPL assets.



**29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

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*v) Basis of consolidation*

The consolidated financial statements are comprised of the financial statements of the Bank and its subsidiaries. A subsidiary is an entity which is controlled by the Group. Control is achieved when the Group is exposed to, or has rights to, variable returns through its involvement with the entity and has the ability to affect these returns through its power over the entity. The Group consolidates its subsidiaries excluding entities which meet the below criteria:

- a) Where there are contractual or other restrictions imposed on the Group's ability to appoint the majority of the Board of Directors, or
- b) Where a majority of the economic risk and reward accrues to third parties other than the Group, or
- c) Where the exception to consolidate subsidiaries of an Investment entity is applied, as defined in IFRS 10.

The Group qualifies as an investment entity as defined under IFRS 10, and as such, measures its investments in accordance with the requirements set out in the standard.

The results of all subsidiaries are included in the consolidated statement of income from the effective date of formation or acquisition. The financial statements of the Bank's subsidiaries are prepared for the same reporting year as the Bank, using consistent accounting policies. All intercompany balances, income and expenses have been eliminated on consolidation.

*vi) Foreign currencies*

A foreign currency transaction is recorded in the functional currency at the rate of exchange prevailing at the value date of the transaction. Monetary assets and liabilities in foreign currencies that are held at the balance sheet date are retranslated at market rates of exchange prevailing at that date. Gains and losses arising on retranslation are recognized in the consolidated statement of income under treasury and other asset based income.

Non-monetary assets that are measured in terms of historical cost in foreign currencies are recorded at rates of exchange prevailing at the value dates of the transactions. Non-monetary assets in foreign currencies that are stated at fair value are retranslated at exchange rates prevailing on the dates the fair values were determined. Gains and losses on fair valuation of FVTPL investments are taken to the consolidated statement of income and gains and losses on fair valuation of AFS investments are taken to the consolidated statement of comprehensive income.

*vii) Receivables*

Subscription receivables are recognized when the obligation is established, i.e., when a binding subscription agreement is signed. These are carried at cost less provision for impairment. Provisions are made against receivables as soon as they are considered doubtful.

*viii) Advances*

Advances are stated at amortized cost, net of any impairment provisions.

## 29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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### *ix) Co-investments in alternative investment solutions*

The Group's co-investments in alternative investment solutions are classified as FVTPL investments and are stated at fair value at the balance sheet date with all changes being recorded in the consolidated statement of income. Consequently, there are no impairment provisions for such investments.

### *x) Co-investments in corporate investment and real estate investment*

The Group's co-investments in corporate investment and real estate investment are primarily classified as FVTPL investments. These investments are initially recorded at acquisition cost (being the initial fair value) and are re-measured to fair value at each balance sheet date, with resulting unrealized gains or losses being recorded as fair value changes in the consolidated statement of income for the year. Consequently, there are no impairment provisions for such investments.

Certain of the Group's strategic and other investments are classified as AFS and are initially recorded at fair value including acquisition charges. These investments are then re-measured to fair value at each balance sheet date and any resulting change in value of these investments is taken to the consolidated statement of comprehensive income and recorded as a separate component of equity until they are impaired or derecognized at which time the cumulative gain or loss previously reported in equity is included in the consolidated statement of income for the year.

Certain debt investments made in connection with the Group's co-investments in corporate investment and real estate investment are classified as held-to-maturity investments and are carried at amortized cost, less provision for impairment, if any.

### *xi) De-recognition of financial instruments*

A financial asset (in whole or in part) is derecognized either when the Group has transferred substantially all the risks and rewards of ownership, or in cases when it has neither transferred nor retained substantially all the risks and rewards but it no longer has control over the asset or a proportion of the asset.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

### *xii) Trade date accounting*

Purchases and sales of financial assets that require delivery of the assets within a timeframe generally established by regulation or convention in the market place are recognized using the "trade date" accounting basis (i.e. the date that the entity commits to purchase or sell the asset).

## 29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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### *xiii) Impairment and un-collectability of financial assets*

An assessment is made at each balance sheet date for all financial assets other than those classified as FVTPL assets to determine whether there is objective evidence that a specific financial asset may be impaired. Judgment is made by the management in the estimation of the amount and timing of future cash flows along with making judgments about the financial situation of the underlying asset and realizable value of collateral, if any. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, determined appropriately, is recognized in the consolidated statement of income and credited to an allowance account. In the case of AFS equity investments, such impairment is reflected directly as a write down of the financial asset.

In the case of financial assets other than AFS, the impaired financial assets together with the associated allowance are written off when there is no realistic prospect of future recovery. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If an amount written off earlier is later recovered, the recovery is credited to the consolidated statement of income.

Impairment is determined as follows:

- a) For assets carried at amortized cost, impairment is based on estimated cash flows discounted at the original effective interest rate; and
- b) For AFS assets carried at fair value, impairment is the cumulative loss that has been recognized directly in equity.

### *xiv) Premises and equipment*

Premises and equipment substantially comprise land, buildings and related leasehold improvements used by the Group as office premises.

The Bank carries its building on freehold land and certain operating assets at revalued amounts, being the fair value of the assets at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying value. Any revaluation surplus is credited to the asset revaluation reserve included in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognized in profit and loss, in which case the increase is recognized in profit or loss. A revaluation deficit is recognized directly in profit or loss, except that a deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the asset revaluation reserve. A transfer from the asset revaluation reserve to retained earnings is made for any difference between the depreciation based on the revalued carrying amount of the asset and depreciation based on the original cost of the asset.

## 29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

All other items are recorded at cost less accumulated depreciation.

Premises and equipment are depreciated on a straight line basis over their estimated useful lives which are as follows:

Buildings on freehold land	25 years
Leasehold and building improvements	10 - 15 years
Operating assets	3 - 23 years

The above useful lives of the assets and methods of depreciation are reviewed and adjusted, if appropriate, at least at each financial year end.

### xv) *Payables, accruals and provisions*

Provision for employee benefit costs is made in accordance with contractual and statutory obligations and the terms of benefit plans approved by the Board of Directors (see Note 27).

Provisions are made when the Group has a present obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

### xvi) *Unfunded deal acquisitions*

Unfunded deal acquisitions represent amounts contractually payable by the Group in respect of investment acquisitions the agreements for which are signed, but have not been funded, as of the balance sheet date.

### xvii) *Cash and cash equivalents*

Cash and cash equivalents comprise cash and short term funds, cash in transit, other liquid funds and placements with financial institutions that are readily convertible into cash and are subject to insignificant risk of changes in value with an original maturity of three months or less.

### xviii) *Borrowings*

Borrowings, represented by medium-term revolvers, medium-term debt and long-term debt, are initially recognized at the fair value of consideration received and subsequently adjusted for the impact of effective fair value hedges.

Transaction costs relating to borrowings are initially capitalized and deducted from the borrowings and subsequently recognized as interest expense over the expected life of these borrowings.

### xix) *Treasury shares*

Treasury shares are stated at acquisition cost and are shown as a deduction to equity. Any surplus arising from the subsequent sale of treasury shares at a price greater than cost is treated as non-distributable and included in a share premium reserve under equity. Any deficit arising from the subsequent sale of treasury shares at a price lower than cost is charged first against any previously established reserve from past transactions in treasury shares, and where such reserve is insufficient, then any difference is charged to retained earnings.

**29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

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*xx) Share awards*

Share awards to employees are accounted and expense recognized over the vesting period. The determination of the amount to be recognized is estimated based on a model that takes into account the probability weighted vesting of the shares at the fair value on the grant date using the historical pattern of employee tenure. These estimates are updated regularly based on actual information.

*xxi) Dividends*

Proposed dividends are disclosed as appropriations within equity until the time they are approved by the shareholders. On approval by shareholders, these are transferred to liabilities.

*xxii) Offsetting*

Financial assets and financial liabilities are only offset and the net amount reported in the consolidated balance sheet when there is a legally enforceable right to offset the recognized amounts and the Group intends to settle on a net basis.

*xxiii) Derivative financial instruments*

Derivatives are stated at fair value determined by using prevailing market rates or internal pricing models.

Derivatives that qualify for hedge accounting under IAS 39 are classified into fair value hedges or cash flow hedges. Hedge accounting is discontinued when the hedging instrument expires, or is sold, terminated or exercised, or no longer qualifies for hedge accounting. Accounting treatments for both types of hedges and in the case of discontinuance of hedges are disclosed in Note 22.

For derivatives that do not qualify for hedge accounting, any gain or loss arising from changes in their fair value is taken to the consolidated statement of income.

*xxiv) Income*

Interest income is recognized using the effective yield of the asset and is recorded as asset based income. Asset based income from all FVTPL investments is recognized on the basis of realized and unrealized changes in fair value as at the end of the reporting period.

Fee income is recognized when services are rendered. Performance fees are recognized when earned.

Realized capital gains or losses on investments other than FVTPL investments are taken to income at the time of derecognition of the investment.

## 29. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

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### *Revenue from contracts with customers*

The Group had early adopted 'IFRS 15 Revenue from Contracts with Customers' in the previous year.

Placement fees are charged by Investcorp when it places an underwritten investment with investors. Following the early adoption of IFRS 15, the Group has identified the performance obligations arising from its contracts with investors with whom the investments are placed. The portion of the fee relating to such performance obligations is deferred and recognized over the investment period.

Investcorp has reviewed and analyzed the terms of the contracts that it has entered into with its investors arising from the placement of its investments. Based on this review, the Group has determined the following two types of performance obligations that Investcorp is expected to satisfy:

- i. services provided by Investcorp during the period from purchase to the placement of the investment with investors, including deal identification, funding, underwriting, maintaining a placement infrastructure, preparing the marketing materials for each deal etc; and
- ii. services provided over the period of the investment as agreed with the investor at the time of placement.

Investcorp has allocated the placement fee to each of the above performance obligations. The Group completes all of its performance obligations described in (i) above before placing an investment with its investors. Accordingly, the fee relating to this performance obligation is recognized upfront upon placement of the investment with investors. This portion of the placement fee is included as part of deal fees.

A portion of the placement fee represents the amount received upfront for the performance obligation described in (ii) above. Accordingly, this component of the placement fee is deferred and recognized over time, as AUM fees, over the period of managing the investment.

### *xxv) Expenses*

Interest on borrowings represents funding cost and is calculated using the effective interest rate method, adjusted for gains or losses on related cash flow hedges.

There is no tax on corporate income in the Kingdom of Bahrain. Taxation on income from foreign subsidiaries is provided for in accordance with the fiscal regulations of the countries in which the respective Group entities operate and are included under operating expenses.